

Bike-sharing systems' impact on modal shift

A case study in Delft, the Netherlands

Ma, Xinwei; Yuan, Yufei; Van Oort, Niels; Hoogendoorn, Serge

DOI

[10.1016/j.jclepro.2020.120846](https://doi.org/10.1016/j.jclepro.2020.120846)

Publication date

2020

Document Version

Final published version

Published in

Journal of Cleaner Production

Citation (APA)

Ma, X., Yuan, Y., Van Oort, N., & Hoogendoorn, S. (2020). Bike-sharing systems' impact on modal shift: A case study in Delft, the Netherlands. *Journal of Cleaner Production*, 259, 1-13. Article 120846. <https://doi.org/10.1016/j.jclepro.2020.120846>

Important note

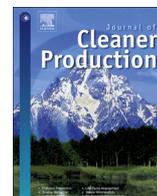
To cite this publication, please use the final published version (if applicable). Please check the document version above.

Copyright

Other than for strictly personal use, it is not permitted to download, forward or distribute the text or part of it, without the consent of the author(s) and/or copyright holder(s), unless the work is under an open content license such as Creative Commons.

Takedown policy

Please contact us and provide details if you believe this document breaches copyrights. We will remove access to the work immediately and investigate your claim.



Bike-sharing systems' impact on modal shift: A case study in Delft, the Netherlands

Xinwei Ma ^{a, b}, Yufei Yuan ^{b, *}, Niels Van Oort ^b, Serge Hoogendoorn ^b

^a School of Transportation, Southeast University, Dongnandaxue Road 2, Nanjing, Jiangsu, China

^b Department of Transport & Planning, Faculty of Civil Engineering and Geosciences, Delft University of Technology, Stevinweg 1, PO Box 5048, 2600, GA Delft, the Netherlands

ARTICLE INFO

Article history:

Received 3 October 2019

Received in revised form

8 February 2020

Accepted 1 March 2020

Available online 4 March 2020

Handling editor: Mattias Lindahl

Keywords:

Dockless bike-sharing

Docked bike-sharing

Bicycle-lease

Modal shift

Commuting

Binary logit model

ABSTRACT

Bike-sharing systems have witnessed rapid growth in the last decades. Bike-sharing has been found to influence modal shift from car, public transit, and active transportation modes. However, the impacts on modal shift by considering different kinds of bike-sharing systems are rarely discussed. This study examines the modal shift dynamics and the influential factors on modal shift in response to various bike-sharing systems. Data are obtained by an online survey targeting both non-bike-sharing users and bike-sharing users in a Dutch context. Binary logit models are developed to investigate the relationship between modal shift to bike-sharing with socio-demographic, commuting trip and motivation factors. The survey results show that dockless bike-sharing (Mobike) users are more likely to be non-Dutch and often have no driving license, whereas the situation is opposite for docked bike-sharing (OV-fiets), bicycle-lease (Swapfiets) and non-bike-sharing users. Except for train use, bike-sharing users reduced walking, the use of private bicycle, bus/tram and car. Swapfiets showed a most significant influence on modal shift for both single and multimodal trips. The regression model results indicate that “No stolen/damage problem” and “Cheaper than other modes” are significant factors promoting dockless bike-sharing and bicycle-lease. “Good quality of bicycles” is a significant factor considered by docked bike-sharing and bicycle-lease users. “Public transport subsidy by employer” encourages commuters to shift to docked bike-sharing, whereas individuals with a government student discount are less likely to shift to Swapfiets. Male and multimodal commuters are more likely to use dockless bike-sharing. Commuters are less likely to shift to docked bike-sharing if the trips are “Short” or suitable for “Private bicycle”. The findings provide a clear understanding of the modal shift and its determinants that can help municipal planning and policy decision-making in terms of bike-sharing systems.

© 2020 The Authors. Published by Elsevier Ltd. This is an open access article under the CC BY license (<http://creativecommons.org/licenses/by/4.0/>).

1. Introduction

The rapidly increasing rate of global urbanization and the number of private vehicles have caused great social and environmental problems such as noise, traffic congestion, and air pollution (Morton, 2018; Nikitas, 2018). In response to this, bike-sharing programs are now widely accepted as a new non-motorized transport mode to mitigate these problems (Chen et al., 2018). Bike-sharing systems are often used for short-distance trips and have been widely deployed in numerous cities worldwide (Dilay et al., 2018; Liu et al., 2019; Zhang et al., 2015). Previous studies

have summarized that bike-sharing is flexible, economical, and good for health; it helps cut down emissions, ease congestion, reduce fuel usage; and supports multimodal transport connections (Fishman et al., 2014; Shaheen et al., 2010).

The first-generation of bike-sharing, known as “White Bikes” (or Free Bike Systems), emerged in 1965 in Amsterdam (Shaheen et al., 2011). These bicycles were unlocked and free for public use. This program survived for only a short time, ultimately succumbing to a series of problems such as theft and vandalism (Shaheen et al., 2010). The second-generation of bike-sharing was initially opened in Denmark in 1991 (Demaio, 2009). It was also known as “Coin Deposit Systems” and required a refundable deposit to unlock and use a bicycle. Users often kept bicycles for extended time periods because this system did not limit bicycle usage time. To deter theft and encourage bicycle return, the third-generation bike-

* Corresponding author.

E-mail addresses: 230169206@seu.edu.cn (X. Ma), y.yuan@tudelft.nl (Y. Yuan), N.vanOort@tudelft.nl (N. Van Oort), s.p.hoogendoorn@tudelft.nl (S. Hoogendoorn).

sharing system was opened in France in 1998 (Shaheen et al., 2011). A number of new characteristics (improved bicycle designs, sophisticated docking stations and automated smartcards (or magnetic stripe cards) electronic bicycle locking and payment systems) differentiate third-generation systems from the previous generations (Shaheen et al., 2010). In the last years, some scholars concluded that the fourth-generation systems are characterized by the highly flexible dockless system with the use of GPS and smart phones, easier installation, and power assistance (Fishman and Christopher, 2016; Gu et al., 2019; Parkes et al., 2013). Currently, bike-sharing systems operated worldwide can be divided into two categories: docked bike sharing and dockless bike sharing (Liu et al., 2018). In the docked bike-sharing system, users have to rent bicycles from designated docking stations and then return them to the available lockers in docking stations. The dockless bike-sharing system is designed to provide more freedom and flexibility to travellers in terms of bicycle accessibility. In contrast to docked bike-sharing, riders are free to leave bicycles in either physical or geo-fencing designated parking areas provided in public space with or without bicycle racks.

Bike-sharing systems have resulted in modal shift impact on car, public transit, and active transportation modes like walking and bicycling (Daniel et al., 2013; Hsu et al., 2018; Martin and Shaheen, 2014). The modal shift towards bike-sharing might improve the quality of the urban environment (Cerutti et al., 2019), reduce traffic noise (Beckx et al., 2013), alleviate congestion (Shaheen et al., 2013) and enhance physical well-being (Lee et al., 2017). Previous literature has focused on the modal shift caused by either docked or dockless bike-sharing system. However, the impacts on modal shift by considering different kinds of bike-sharing systems are rarely discussed. A deep understanding of modal shift in response to bike-sharing can offer meaningful implications for policy makers and bike-sharing companies to improve their service.

This paper aims to understand the modal shift dynamics and the determinants on travelers' choices in response to different bike-sharing systems in a Dutch city with mature cycling culture - Delft, the Netherlands. A survey is conducted targeting OV-fiets (docked bike-sharing) users, Mobike (dockless bike-sharing) users, Swapfiets (bicycle-lease) users and non-bike-sharing users.

The specific research questions are given as follows:

- 1) What are the user characteristics in the different bike-sharing systems? What are the motivations for the travelers to use bike-sharing?
- 2) What are the impacts of different bike-share systems on modal shift?
- 3) How can personal attributes, commuting trip characteristics and motivations towards bike-sharing system affect people's modal shift in commuting trips in response to different bikeshare systems?

As Xu et al. (2019) pointed out that understanding the travel patterns and the determinants of people travels by different transportation means (e.g., bike-sharing usage) could facilitate urban planning and policy making. Recently, Ji et al. (2020) compared the user travel patterns between docked and dockless bike-sharing systems by exploring smart card data of a docked bike-sharing scheme and GPS trajectory data of a dockless bike-sharing scheme. However, they failed to reveal the difference in user characteristics and their motivations. This study is one of the pioneers to investigate the modal shift dynamics and the determinants on travelers' choices in response to different bike-sharing systems, namely docked bike-sharing, dockless bike-sharing and bicycle-lease system within Delft as a case study

area. Findings of this work can help operators/providers of bike-sharing systems to improve their operations. Also, the results of this research may inspire cities to launch or manage bike-sharing programs.

The remainder of this paper is organized as follows. Section 2 provides an overview on modal shift caused by bike-sharing systems. Section 3 describes the study area, survey data, variables, and modeling approach used for the analysis. Research results and discussion are then presented in Section 4, followed by implications in Section 5 and conclusions in Section 6.

2. Literature review

Modal shift is defined as the shift from other modes of transport such as walking, cycling, public transport and car to bike-sharing in a single trip or multiple trips. Previous modal shift studies in relation to bike-sharing can be divided into three groups: (a) active mode modal shift dynamics in response to bike-sharing; (b) public transit modal shift dynamics in response to bike-sharing (c) car modal shift in response to bike-sharing.

- (1) Active mode modal shift dynamics in response to bike-sharing

Daniel et al. (2013) pointed out that active travel levels increased along with bike-sharing usage (4.71% for cycling and 2.92% for walking). Fishman et al. (2015) used a Markov Chain Monte Carlo analysis to estimate the bike-sharing' impact on active mode travel in the United States, Great Britain, and Australia. Results showed that bike-sharing's impact on active travel was dependent on the mode bikeshare replaced. When bike-sharing replaced a walking trip, there was a reduction in active travel time. Considering the active travel balance sheet, bike-sharing had an overall positive impact on active travel time. Campbell et al. (2016) used a stated preference survey to explore the factors influencing the choice of bike-sharing and electric bike-sharing. They found that both bikeshare systems would tend to draw users away from walking, private bicycles and e-bikes. Fan et al. (2019) collected travelers' mode choice for first/last mile trips before and after the introduction of bike-sharing system and found that most shifted trips towards bike-sharing were original walking or private bicycle trips. By comparing the trip chains before and after the introduction of bike-sharing, Zhu et al. (2012) observed that 47.3% of shifted the trips from walking. Most people who shifted to bike-sharing from walking stated it was tiring to walk all the way and bike-sharing could also decrease the travel time (Yang et al., 2016b). Private bicycle users before the introduction of bike-sharing systems reported that it was inconvenient to carry their own bicycles on the train and that the flexibility and accessibility of bike-sharing were the main reasons that attracted them. Some cyclists shifted to bike-sharing to avoid bicycle theft (Daniel et al., 2013; Fan et al., 2019). In addition, recent studies also explored how dockless bike-sharing system influenced the docked bike-sharing system. Li et al. (2019a) revealed an average of 5.93% reduction in the average weekly docked bike-sharing usage caused by the dockless bike-sharing system. Li et al. (2019b) explored the change of docked bike-sharing usage after the popularity of dockless bike-sharing systems. They found that dockless bike-sharing had a larger effect on weekdays than weekends and users aged between 21 and 25 had a substantial reduction in docked bike-sharing usage.

- (2) Public transit modal shift dynamics in response to bike-sharing

Previous research has shown that bike-sharing has a potential to increase public transit trips and that the integration of bike-sharing and public transit has been shown to strengthen the benefits of both modes (Brand et al., 2017; Shelat et al., 2018; Van Mil et al., 2018). Using multi-source data (e.g., survey data, zip code-level population statistics), Shaheen et al. (2014) and Martin and Shaheen (2014) evaluated public transit modal shift patterns in response to bike-sharing. They found that bike-sharing tended to be more substitutive to public transport in larger and denser cities and more complementary as a first/last mile integration in small to medium size and less denser cities. Shaheen et al. (2013) also found that increased age, being male, living in lower density areas, and longer commute distances were common attributes associated with shifting from public transit to bike-sharing. Recently, a linear regression model was developed to estimate the impact of bike-sharing use on bus ridership. Results showed that the bike-sharing had some negative effect on bus ridership (Prasad et al., 2019). Yang et al., 2016b conducted a pre and post survey and analyzed users' perceptions of passengers who shifted to bike-sharing. They concluded that the long waiting time, crowded space in bus and the wasted time in traffic jams were the main reasons why they shifted from bus to bike-sharing. Li et al. (2018) investigated the relationship between bike-sharing usage and transit ridership. They found that 10% increase in metro ridership was associated with 5.44% increase in bike-sharing ridership. Ma, 2017 examined the impact of the bike-sharing program on rail transit ridership. They found that bike-sharing reduced rail ridership of the core rail transit stations and increased the ridership of the rail transit located in peripheral neighborhoods.

(3) Car modal shift in response to bike-sharing

Although bike-sharing is not explicitly designed to shift passengers directly from car usage to active transportation mode (Daniel et al., 2013), it has universally reduced personal driving and taxi use (Shaheen et al., 2012), especially for short trips in central downtown areas (Braun et al., 2016; Lin and Yang, 2011; Park and Sohn, 2017). Both Fan et al. (2019) and Shaheen et al. (2013) revealed that the reduction of car use was partly driven by trips in which bike-sharing provided a first/last mile connection with public transit. Interestingly, Yang et al., 2016b concluded that the percent of car ownership of metro-bikesharing users (48.8%) was more than twice compared with the percent of car owners in the district (19.7%). Previous studies have shown that only a minority of car trips were replaced by bike-sharing journeys. For instance, Daniel et al. (2013) conducted two cross sectional telephone surveys and proposed a calculation method to estimate the modal shift in responds to bike-sharing system. They observed that the percent of modal shift from car to bike-sharing was approximately 0.3%–0.4%. Tang et al. (2011) investigated the modal shift in response to bike-sharing programs in Chinese cities. They found that only 5.2%, 4% and 0.46% of total car trips were replaced by bike-sharing trips in Beijing, Shanghai, and Hangzhou, respectively. According to the statistical results of Montreal, Toronto, Washington, D.C., Minneapolis-Saint Paul and London, the percentages of modal shift from car to bike-sharing were 3.6%, 2.0%, 2.1%, 1.9%, 2%, respectively (Fishman et al., 2014; Shaheen and Martin, 2015). However, the car substitution by bike-sharing in Minnesota, Melbourne and Brisbane were relatively high, namely 19%, 21% and 19% respectively (Fishman et al., 2014). In the survey conducted by Yang et al., 2016b, the long drive, the inconvenience of finding a parking space, transportation congestion, and the high commuting expense were regarded as the top reasons

for shifting from private car to bike-sharing, as well as the high travel cost for taxi users (Fuller and Gauvin, 2013; Zhou and Ni., 2018). Recently, Ma et al. (2019a) conducted a survey and revealed that two-thirds of car drivers are willing to use dockless bike-sharing in short-distance trips (within 2 km). Barbour et al. (2019) identified the determinants of bike-sharing usage and its potential as a substitution mode for car trips. They found that socio-demographic factors (i.e., gender, age, income and household size) and travel behavior related factors (i.e., commute type and length, and vehicle ownership) significantly influenced the bike-sharing usage and modal substitution decisions.

Previous literature has mainly focused on either docked or dockless bike-sharing systems. None has compared the impacts on modal shift by considering different kinds of bike-sharing systems in a same study. This represents a significant knowledge gap: we do not know how different bike-sharing users change their (main) modes; neither we know whether socio-economic, commuting trip and motivation variables have differential impacts on people's modal shift behavior in response to different bikeshare systems.

This study examines modal shift patterns and the effects of personal, commuting trip characteristics and motivation factors on modal shift in a Dutch city where cycling is a prevailing transport mode. Data were obtained from a survey of 565 respondents conducted in June 2019 (including OV-fiets users, Mobike users, Swapfiets users and non-bike-sharing users) in Delft, the Netherlands. Binary logit models are established to quantify the effects of various variables on modal shift to bike-sharing. The identification in modal shift behavior caused by different bike-sharing systems may be useful to the cities which have already existing docked bike-sharing systems or are considering launching dockless bike-sharing and/or bicycle-lease system.

3. Study area, data and methodology

This section presents the research framework. Section 3.1 provides a brief overview on the study area and the existing bike-sharing systems. Survey design and data collection are described in Section 3.2. Finally, the methodology for analysing the relationship between modal shift to specific bike-sharing system and the related socioeconomic characteristics, commuting trip characteristics and motivations is presented in Section 3.3. The overall research framework is depicted in Fig. 1.

3.1. Study area: Bike sharing systems in a Dutch city

As a university town, Delft is located in the western part of the Netherlands. It is a medium-sized city with approximately 100,000 inhabitants situated between the second and third largest cities of the Netherlands, Rotterdam and The Hague. The general mode share of the inhabitants of Delft is as follows: car 40%, bicycle 27%, public transport 6% and walking 25% (Heinen and Handy, 2012). With a long-standing bicycle culture, positive attitudes towards cycling and good cycling facilities, Dutch cities possess the highest rate of bicycle use in the world (Heinen et al., 2013). In Delft there exists three bikeshare systems in operations, including OV-fiets (Docked bike-sharing system), Mobike (Dockless bike-sharing system) and Swapfiets (Bicycle-lease system).

Table 1 compares three kinds of bike-sharing systems in the Netherlands regarding their years of launch, their characteristics and subscription methods. As shown in Table 1, OV-fiets, categorized as a docked bike-sharing system, was launched in the Netherlands in 2003 and now they are operated by the Dutch railway corporation (NS) to promote first/last mile trips (Van Waes

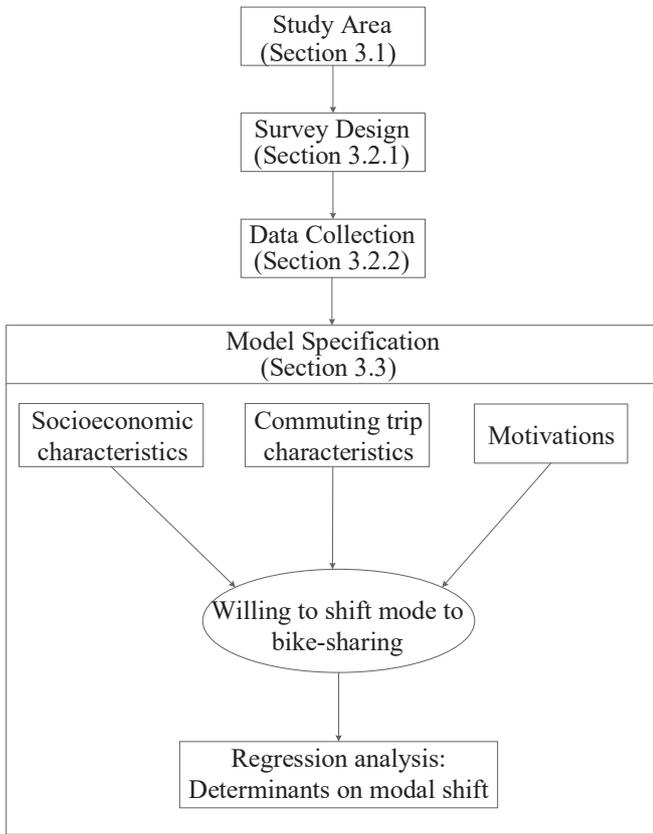


Fig. 1. Flowchart of research methodology.

et al., 2018). Unlike the docked bike-sharing systems whose related docking stations are allocated throughout an urban region, OV-fiets stations are mostly located near railway stations and bus/metro stops. The bicycles should always be brought back to the location where the rental started. It is also possible to return the bicycle at another station for an additional fee of €10. The bicycle can be rent by using personal public transport chip card, costing € 3.85 per 24 h.

Mobike was launched in the Netherlands in 2017 (Boor, 2019). No docking stations are needed in this bike-sharing system, bicycles can be parked in the operational areas defined by the Mobike company. With embedded GPS tracking module, Mobike allows riders to find and rent bicycles by using their smartphone APPs (Zhang et al., 2019). Users can use Mobike on a Membership Basis of €12/month or €49.9/year, or a Casual Basis of €1.5/20min. Note that near train stations Mobike has to be parked on a temporary parking facility that is generally around 150m away from the train stations to avoid the competition with OV-fiets.

Swapfiets was launched in the Netherlands in 2014, which is a

bicycle-lease system on a subscription basis (thus can be considered a generalized bike-sharing system). After registration online or on a Swapfiets APP, users can get their personal Swapfiets bicycle within 1 day at a location of their choice. Users can rent the Swapfiets bicycles for € 15/month and the Swapfiets team will repair the bicycles without extra costs. The coexistence of different bike-sharing schemes in Delft enables this city to be a test bed for bike-sharing research.

3.2. Survey data

3.2.1. Survey design

The survey targets on both non-bikesharing users and bike-sharing (Mobike, OV-fiets, Swapfiets) users. Particularly, some respondents have used more than two bike-sharing systems. In order to classify the respondent to the specific bike-sharing user, we set a question as follows: “Which kind of bike-sharing systems is most often used by you”. Respondents were asked about their personal characteristics, including occupation, age group, gender, monthly (gross) income level, education background level, ethnic/culture background, vehicle ownership, transport subsidy situation, ownership of driving license (see Table 2). For the bike-sharing users, three additional parts were asked: the modal shift questions, commuting trip information and the motivations of using bike-sharing. Specifically, the modal shift questions were asked to evaluate the change in the travel modes including walking, private bicycle, Swapfiets, OV-fiets, private E-bike, bus/tram/metro, train, private car (driver/passenger), taxi and carsharing. The respondent could select one response from: “much more often” “more often” “about the same”, “less often”, “much less often” and “I never used this mode before”. In addition, as commuting purpose is found as the main purpose of using bike-sharing (Cai et al., 2019; Martin and Shaheen, 2014), the changes of respondents’ travel modes for commuting purpose after the introduction of bike-sharing were also included in this survey. Next, commuting trip information were asked, including commuting time, commuting distance and travel modes used for commuting. The final part was about the perceived motivations of using bike-sharing, and we set a question as follows, “What are the reasons that you choose Mobike/OV-fiets/Swapfiets rather than other modes” (see Table 2).

3.2.2. Data collection

The survey design was implemented in the Collector platform for web dissemination. This survey commenced on 10th June 2019, and ended on 5th July 2019. Several survey distribution ways were adopted for collecting responses. For instance, weblinks to the surveys were emailed to university electronic mailing lists; posts with weblinks were uploaded in different social media platforms including Facebook, LinkedIn, and Twitter; flyers with weblinks were distributed by a face-to-face interview. Twenty interviewers were deployed for the face-to-face interview mainly during

Table 1

Bike-sharing systems in the Netherlands	
Bike-sharing Type	
Image illustration	
Year Launched in the Netherlands	2007
Feature of systems	Docked bike-sharing system
Way to use	1.Subscription online or on a NS App 2. Using the Personal public transport chip card (NS card) to rent a bike.
User pricing	€ 3.85/day
	2017
	Dockless bike-sharing system
	1.Subscription on a Mobike App 2.Using the Mobike App to open the bike.
	€ 12/month, 49.90/year or €1.5/20min
	2014
	Bicycle-lease system on a subscription basis
	Subscription online or on a Swapfiets App and get a Swapfiets bike within 1 day at a location of your choice
	€ 15/month

Table 2
Description of variables in the binary logit models.

Variable name	Description
Dependent variables	Shift to Mobike = 1, No shift = 0; Shift to OV-fiets = 1, No shift = 0; Shift to Swapfiets = 1, No shift = 0
Independent variables	
Socioeconomic variables	
Nation	Dutch = 0, Non-Dutch = 1
Gender	Female = 0, Male = 1
Age group	Below 34 = 1, 35–54 = 2, Over 55 = 3
Monthly (gross) income level	Less than 2000€ = 1, 2000–3000€ = 2, 3000–4000€ = 3, More than 4000€
Education level	Low = 1, Medium = 2, High = 3
Private car/Private bicycle/E-bicycle ownership	No = 0, Yes = 1
Private car subsidy	No = 0, Yes = 1
Public transport subsidy	No = 0, Yes = 1
NS tickets discount (private)	No = 0, Yes = 1
Student discount (for Dutch) (Student-travel-product)	No = 0, Yes = 1
Driving licence ownership	No = 0, Yes = 1
Commuting trip variables	
Commuting distance	Self-reported distance, in kilometer
Commuting time	Self-reported time, in minutes
Commuting travel modes	Single mode = 0, Multiple modes = 1
Motivation variables	
Cheaper than other modes	Cheaper than other travel modes = 1; Otherwise = 0
Cheaper than owning a bicycle	Cheaper than owning a private bicycle = 1; Otherwise = 0
Less effort	Less effort than walking = 1; Otherwise = 0
No stolen/damaged problem	Less worried about being stolen/damaged = 1; Otherwise = 0
Comfortable	More comfortable than other travel modes = 1; Otherwise = 0
Convenient	More convenient than other travel modes = 1; Otherwise = 0
No parking	No vehicle parking problem = 1; Otherwise = 0
Saving time	Saving time than other travel modes = 1; Otherwise = 0
Exercise/fitness	Good for Exercise/fitness = 1; Otherwise = 0
Environment	Beneficial to the environment = 1; Otherwise = 0
Trendy travel mode	Trendy travel mode = 1; Otherwise = 0
Short distance	Short trip distance than other choices = 1; Otherwise = 0
Good quality of bicycles	Good quality of bicycles = 1; Otherwise = 0
Mobile phone to lock the bike	Using mobile phone app to lock the bike = 1; Otherwise = 0
NS card to lock the bike	Using NS card to lock the bike = 1; Otherwise = 0
Dockless service	Dockless service, no fixed pick-up and drop-off locations = 1; Otherwise = 0

morning and evening peak hours, at the train stations, the campus, city center and different student housing facilities because of the large amount of bicycle trips. The average time taken for the survey is about 20 min.

3.3. Model specification

In order to investigate commuters' modal shift toward bike-sharing systems, binary logit model, which is an often used and analytically convenient modeling method for discovering the correlations between modal shift and explanatory variables (Li and Kamargianni, 2019; Soltani et al., 2019). The dependent variable is whether or not the respondent shifted their commuting mode to bike-sharing. Mathematically, let MS (modal shift) and NMS (no modal shift) be the two alternatives in the binary choice set of each individual, then the utility function of alternative i (either MS or NMS) to the n th individual can be defined as Eqs. (1) and (2) (Ben-Akiva and Bierlaire, 1999):

$$U_{in} = V_{in} + \varepsilon_{in} \quad (1)$$

$$V_{in} = \sum_{i=1}^k \beta_i x_i \quad (2)$$

where:

U_{in} —the utility of the alternative i (either MS or NMS) to the n th individual;

V_{in} —the deterministic or observable portion of the utility estimated to the n th individual;

ε_{in} —the error of the portion of the utility unknown to the n th individual;

x_i — a vector of independents variables, including factors of socio-demographic characteristics, commuting trip characteristics and motivations;

β_i — a vector of estimated coefficients.

When ε is independent and identically (i.i.d.) Gumbel distributed, the probability that the n th individual will choose modal shift can be written as Eq. (3) (Ben-Akiva and Bierlaire, 1999):

$$P_{MSn} = \frac{1}{1 + e^{-V_n}} = \frac{e^{V_{MSn}}}{e^{V_{MSn}} + e^{V_{NMSn}}} \quad (3)$$

Table 2 shows an overview of all the variables for this regression analysis. Note that we consider three independent binary logit models for each of the bike-sharing systems.

4. Results and discussion

The results are presented in five components. Firstly, the socio-demographic characteristics of the survey samples are described. The second part reports the perceptions of the motivations for using bike-sharing, followed by the modal shift dynamics caused by bike-sharing systems in the third and the fourth parts. Finally, the model results reveal the factors affecting people's modal shift in commuting.

4.1. Socio-demographic profile

A total of 622 respondents completed the surveys. After removing the data with incomplete information, a total sample size of 565 is obtained. As presented in Section 3.2.1 - survey design (see also Fig. 1), respondents were asked about their personal characteristics. Table 3 illustrates the descriptive statistics of socio-demographics of the survey objects. As shown in Table 3, for Mobike bike-sharing, Dutch users are fewer than Non-Dutch users (39.80% and 60.20% respectively). This is reasonable that Delft is a university town (Heinen et al., 2011) and international students might prefer to use Mobike instead of buying a private bicycle because of the lower rental cost. As for the rest of the three kinds of respondents, Dutch users are more than Non-Dutch users, particularly there is a large difference for OV-fiets users (77.50% and 22.50% respectively). This is because the Dutch are more likely to be attracted by the fact that OV-fiets is connected to railway systems and it has a high level of public acceptance. The age distribution of the samples in each user group is consistent with each other, concentrating on the group aged from 18 to 24, followed by the group aged from 25 to 34. The group aged over 55 takes up only a small proportion, which may be because of the limited access to

computers and/or smart phones which are required for online survey. The proportion of male group is higher than that of female, which is aligned with the study conducted by Stam (2019). Besides, the gender disparity is the smallest for OV-fiets group. The income distribution also shows consistency amongst different user groups. The user proportion decreases when income increases. All the four kinds of respondents are mainly with an income lower than or equal to 2000€/month. Over 85% of all the respondents are with a bachelor degree, which coincides with the survey results of Heinen and Handy (2012), which reported that people in Delft have a relatively higher education level compared to the national average. As for vehicle ownership, OV-fiets group has the highest proportion of private bicycle(s) (97.90%), followed by non-bike-sharing user group (94.80%), Mobike group (79.59%) and Swapfiets group (77.90%). Although the Netherlands is one of the countries which are leading e-bike markets in Europe, accounting for 21% of all EU sales (Fishman and Christopher, 2016), the e-bike ownership of sample size is very low, with the highest ratio being 5.70% for regular bike users. Besides, non-bike-sharing users have the highest proportion of car ownership (26.30%), followed by OV-fiets users (21.80%). Swapfiets users and Mobike users take up a small proportion of 8.40% and 8.16%, respectively. The low proportion of

Table 3
Sample composition.

Variable	Category	Bike-sharing			
		Non-Bike-sharing N=194 [%]	Mobike N=98 [%]	OV-fiets N=142 [%]	Swapfiets N=131 [%]
Ethnic/culture background	Dutch	106 (54.60)	39 (39.80)	110 (77.50)	72 (55)
	Non-Dutch	88 (45.40)	59 (60.20)	32 (22.50)	59 (45)
Age	≤17	2 (1)	0 (0)	0 (0)	1 (0.80)
	18–24	85 (43.80)	46 (46.94)	65 (45.80)	86 (65.60)
	25–34	73 (37.60)	41 (41.84)	57 (40.10)	42 (32.10)
	35–44	16 (8.20)	10 (10.20)	7 (4.90)	2 (1.50)
	45–54	9 (4.60)	1 (1.02)	9 (6.30)	0 (0)
	55–64	6 (3.10)	0 (0)	4 (2.80)	0 (0)
Gender	65 +	3 (1.50)	0 (0)	0 (0)	0 (0)
	Male	124 (63.90)	68 (69.39)	77 (54.20)	91 (69.50)
	Female	68 (35.10)	30 (30.61)	63 (44.40)	40 (30.50)
Monthly (gross) income	Other	2 (1)	0 (0)	2 (1.40)	0 (0)
	≤2000€	124 (63.90)	72 (73.47)	81 (57)	106 (80.90)
	2000–3000€	25 (12.90)	9 (9.18)	28 (19.70)	18 (13.70)
	3000–4000€	15 (7.70)	8 (8.16)	14 (9.90)	0 (0)
	4000€ +	14 (7.20)	6 (6.12)	10 (7)	1 (0.80)
Education	Prefer not to say	16 (8.20)	3 (3.06)	9 (6.30)	6 (4.60)
	Low	0 (0)	0 (0)	0 (0)	3 (2.30)
	Medium	10 (5.20)	4 (4.08)	9 (6.30)	14 (10.70)
	High	180 (92.80)	91 (92.86)	133 (93.70)	112 (85.50)
Vehicle ownership (Multiple choice)	Others	4 (2)	3 (3.06)	0 (0)	2 (1.50)
	Private bicycle(s)	184 (94.80)	78 (79.59)	139 (97.90)	102 (77.90)
	Private E-bike(s)	11 (5.70)	3 (3.06)	5 (3.50)	1 (0.80)
	Car(s)	51 (26.30)	8 (8.16)	31 (21.80)	11 (8.40)
	None	5 (2.60)	14 (14.29)	2 (1.40)	14 (10.70)
Transportation subsidy (Multiple choice)	Others	4 (2.10)	3 (3.06)	9 (6.30)	1 (0.80)
	None	80 (41.20)	53 (54.08)	36 (25.40)	49 (37.40)
	Public transport subsidy	24 (12.40)	7 (7.14)	39 (27.5)	11 (8.40)
	Private car subsidy	11 (5.70)	3 (3.06)	9 (6.30)	1 (0.80)
	NS tickets with discount	27 (13.90)	16 (16.33)	33 (23.20)	18 (13.70)
	Student discount	60 (30.90)	20 (20.41)	44 (31)	57 (43.50)
Driving license	Others	7 (3.60)	1 (1.02)	4 (2.80)	0 (0)
	Yes	134 (69.10)	47 (47.96)	108 (76.10)	81 (61.80)
	No	59 (30.40)	50 (51.02)	33 (23.20)	49 (37.40)
Employment status	Prefer not to say	1 (0.50)	1 (1.02)	1 (0.70)	1 (0.80)
	Student	120 (61.90)	69 (70.41)	80 (56.30)	112 (85.50)
	Full-time employed	54 (27.80)	22 (22.45)	47 (33.10)	15 (11.50)
	Part-time employed	10 (5.20)	5 (5.10)	10 (7)	2 (1.50)
	Self-employed	3 (1.50)	1 (1.02)	2 (1.40)	0 (0)
	Seeking for a job	2 (1)	0 (0)	3 (2.10)	2 (1.50)
	Retired	2 (1)	0 (0)	0 (0)	0 (0)
	Other	3 (1.50)	1 (1.02)	0 (0)	0 (0)

car ownership is because more 60% of respondents is students. 41.20% of non-bike-sharing users do not have any transportation allowance, whereas 74.60% of OV-fiets users have transportation allowance. This is because that OV-fiets subscription is usually coupled with public-transport cards which are purchased by either employer or travelers themselves. In particular, OV-fiets users have the highest ratio in terms of public transport subsidy and NS tickets with discount (27.50% and 23.20% respectively). Swapfiets users take up the highest proportion of 43.50% in terms of student discount from government because 85.50% of Swapfiets users are students. Among Mobike users, the proportion of driving license owners is lower than those without it (51.02% > 47.69%), while the situation with the other three groups is quite the opposite. This is reasonable because 60.20% of Mobike users are non-Dutch and 70.41% of them are students. The international students may not find it necessary to get a driving license. Of the four kinds of respondents, the majority are students and employees. Students, in particular, take up the highest proportion, contributing to 85.50% for Swapfiets and 70.41% for Mobike. As for employees, OV-fiets and non-bike-sharing users have higher rates of 40.10% and 33.00% respectively.

4.2. Motivations for using bike-sharing

It is crucial to explore motivations for using bike-sharing, both to improve the attractiveness of bike-sharing systems and help to design the future bike-sharing systems (Fishman, 2016). As discussed in survey design, respondents who had used bike-sharing systems were asked to identify their main motivations from a defined set of options, as shown in Fig. 2. Multiple choices are allowed to respondents and the percentage of a certain option is calculated by the related number of selections divided by the

total number of respondents. It can be found that “No fixed pick-up and drop-off locations” (59.18%) is the most important motivator for Mobike users. This observation is consistent with an earlier study of Li et al. (2018), who focused on dockless bike-sharing usage pattern and influencing factors. 52.04% of Mobike user noted “Convenience of the app and payment method” as one of the most important motivations. Unlike the docked bike-sharing systems whose main barrier is its complex subscription process (Fishman et al., 2012), Mobike service is supported by smart phone application and mobile payment, which makes Mobike more convenient for commuters, especially for temporary visitors (Arnoud et al., 2018). For OV-fiets users, “Saving time” (59.20%) has emerged as the most predominant motivation. This result is consistent with the previous research (Jäppinen et al., 2013), which emphasized the importance of time competitiveness as a motivation for bike-sharing. OV-fiets is supported by the railway operator and national government, and the OV-fiets docking stations are often located in major train stations, which allows the egress trip easier for customers (Arnoud et al., 2018). However, Mobike is not allowed to be parked within 150m walking distance away from train stations. Therefore, customs need more time to find available Mobikes. “Good quality of bicycles” (44.40%) is also recognized as one of strongest motivations. It costs approximately €150 per bicycle per year for distribution, maintenance and repairment (Villwockwitte and Van Grol, 2015), therefore, the quality of OV-fiets can be guaranteed. Similarly, Swapfiets users noted “Less worried about being stolen/damaged” (55.70%) and “Good quality of bicycles” (52.70%) are the top two motivations. This is because that Swapfiets company will fix the broken bicycles upon requested by the users. In addition, “Less effort than walking” is recognized as one of the top three motivations for

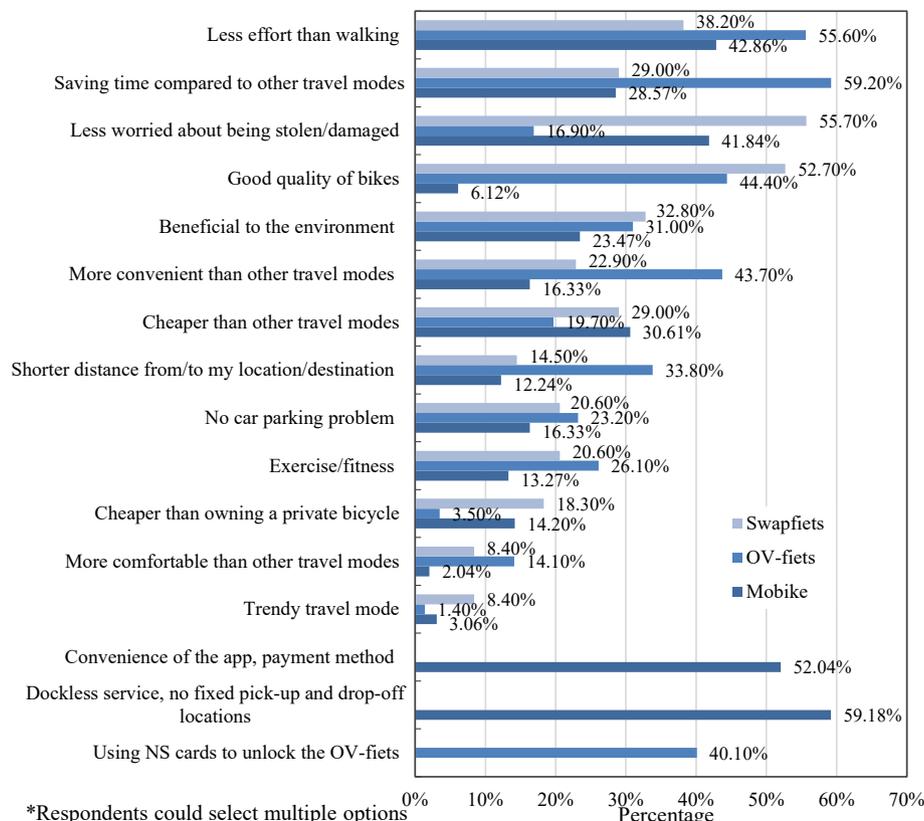


Fig. 2. Motivations to become a bike-sharing user. (The percentage of a certain option is calculated by the related number of selections divided by the total number of respondents).

55.60% of OV-fiets users, 42.86% of Mobike users and 38.20% of Swapfiets users, indicating that bike-sharing is popular for short distance trips (Martin and Shaheen, 2014).

4.3. Modal shift patterns

We measured the modal shift dynamics caused by bike-sharing systems for the following travel modes: walking, private bicycle, Swapfiets, OV-fiets, Mobike, private e-bike, bus/tram, train, private car (driver/passenger), taxi and carsharing. As presented in the section of survey design, respondents were asked about their modal shift after the introduction of bike-sharing systems (see Section 3.3 – model specification – willing to shift to bike-sharing). Given the distribution of the answers, we grouped the answers “much more often”, “more often” into the category “Increase”, and “less often” “much less often” into the category “Decrease”. Fig. 3 displays the differences in overall modal shift caused by three different bike-sharing systems. Darker color in the figure indicates a higher modal shift percentage, and vice versa. The percentage of a certain option is calculated by the related number of selections divided by the total number of respondents of a specific bike-sharing type.

The sample exhibited the decrease in walking as a result of Swapfiets (by 41.75%), OV-fiets (by 36.13%) and Mobike (by 34.57%). Contrary to the finding of Martin and Shaheen (2014), who established that there was an increase in private bicycle use as a result of bike-sharing in both Minneapolis and Washington DC, more bike-sharing users in Delft shifted away from private bicycle than towards it. Specifically, 56.31% of Swapfiets users and 34.57% of Mobike users reported that they have reduced their private bicycle usage, while only 8.40% for OV-fiets users. This result indicates that Swapfiets and Mobike are more prominent modes in the replacement of their own bicycles. A marginal change in e-bike usage was reported by all the bike-sharing users. Train use increasing was reported by OV-fiets users (16.81%), Mobike users (13.58%) and Swapfiets users (9.71%) as they can park the shared bicycles in or near the train stations when accessing/egressing the train. The reason why OV-fiets users outperformed the other two systems is that OV-fiets was design by its nature to facilitate first/last mile train trips (Arnoud et al., 2018). Meanwhile, more Mobike users (16.05%) reported that they used train less than Swapfiets users (9.71%) and OV-fiets users (4.20%), as Mobike works better to replace train for one-way trip because of the advantage of no fixed docking station. More bike-sharing users shifted away from bus/tram than toward them, which aligned with the result of Shaheen et al. (2013). Particularly, 59.66% of OV-fiets users

reported they used bus/tram less than before, which was much larger than Mobike users (39.51%) and Swapfiets users (33.98%). This result coincides with the observation by Arnoud et al. (2018), who concluded that the target customers of OV-fiets are public transport commuters who arrive by train or bus and need to cover the last mile to their final destination. In addition, compared to Swapfiets users (4.85%) and OV-fiets users (5.04%), more Mobike users (16.05%) reported that they used bus/tram more than before. The reason may be explained by the fact that Mobike users would access and egress bus/tram more conveniently as they have no concern about bicycle parking around bus/tram stations. Reductions on private car/passenger and taxi were similar for Mobike (37.04%), OV-fiets (33.61%) and Swapfiets (32.04%). As to the modal shift patterns within bike-sharing systems, 27.16% of Mobike users reported they used OVfiets less than before. Besides, obvious decline in Mobike use (24.27%) and OVfiets use (18.45%) were reported by Swapfiets users, which is in line with the finding of Boor (2019), which concluded that Swapfiets was one of the most direct competitors with the docked and dockless bike-sharing systems in Delft.

4.4. Modal shift regarding commuting

Commuting is one of the major reasons for using bike-sharing in Delft (Boor, 2019). Commuting in the context of this study is defined as the main daily travel activities, including government/office work and personal commercial business and school, as Nkurunziza et al. (2012) defined. Travelers can use either single mode or multiple modes for commuting purposes. Respondents are asked about the commuting travel mode(s) before and after using the bike-sharing systems (see Section 3.3 – model specification –willing to shift to bike-sharing). Therefore, we can know the modal shift patterns from pre transport mode for commuting to bike-sharing now. The modal shift dynamics in commuting after the introduction of bike-sharing systems are presented in Sankey diagrams in Figs. 4–6.

For each of the bike-sharing systems, a Sankey diagram is constructed. These Sankey diagrams show the pre transport mode for commuting on the left (Pre) and the post modes on the right (Post). The thickness of each line represents the percentage of modal shift, with colors to distinguish different types of travel modes. The percentage of a certain line is calculated by the related number of selections divided by the total number of respondents of a specific bike-sharing type. For Mobike users (Fig. 4), 28.91% of the total amount shifted away directly from private bicycle (20.48%), walk (7.23%) and Swapfiets (1.20%). Whereas, 18.07% and 6.02% of the total travelers still used private bicycle and walk for commuting.

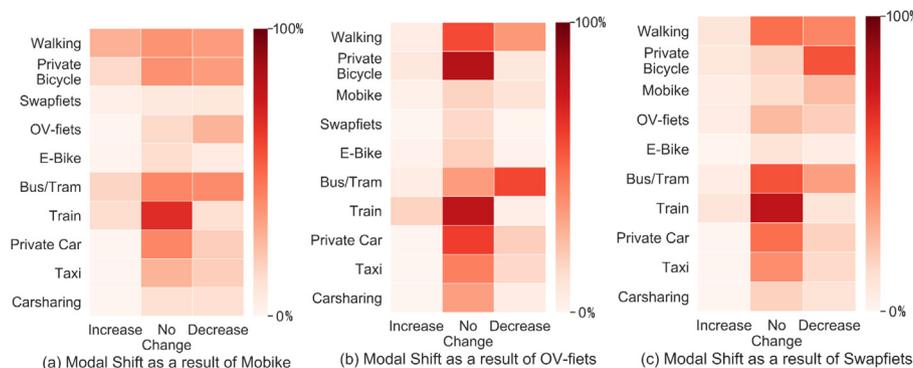


Fig. 3. Modal Shift as a result of introducing (a) Mobike, (b) OV-fiets, and (c) Swapfiets.

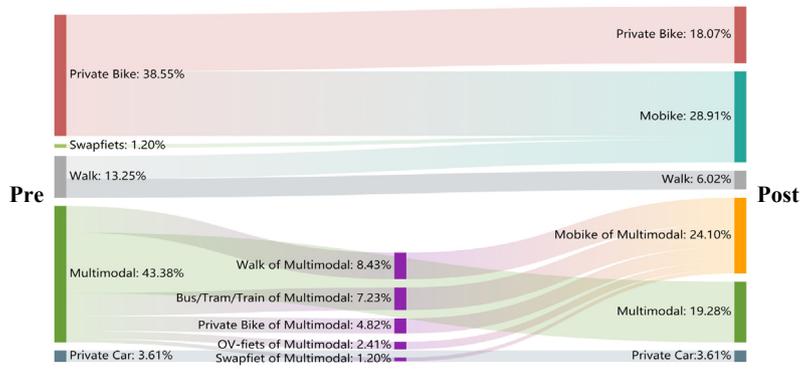


Fig. 4. Modal shift for commuting of Mobike users.

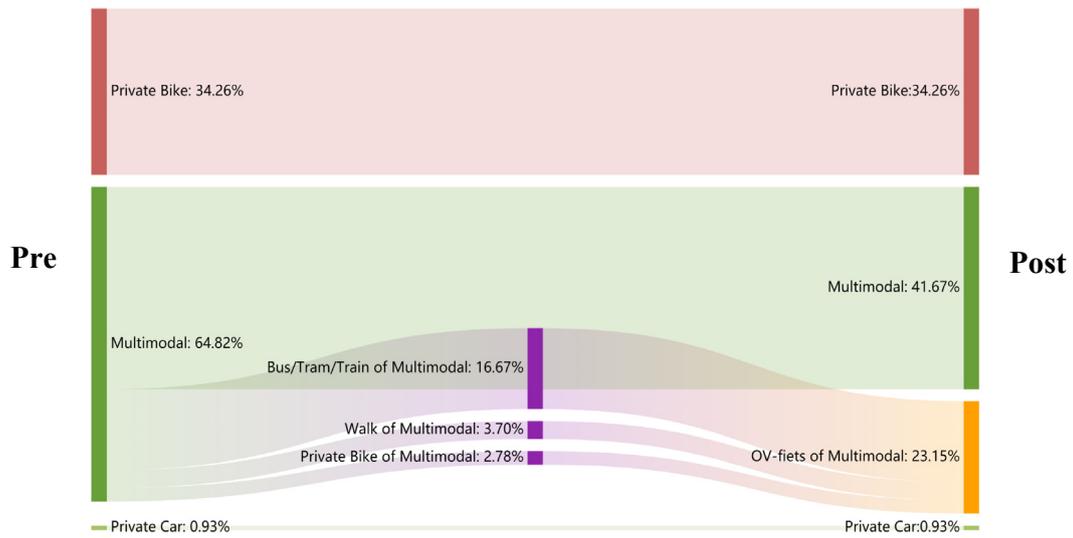


Fig. 5. Modal shift for commuting of OVfiets users.

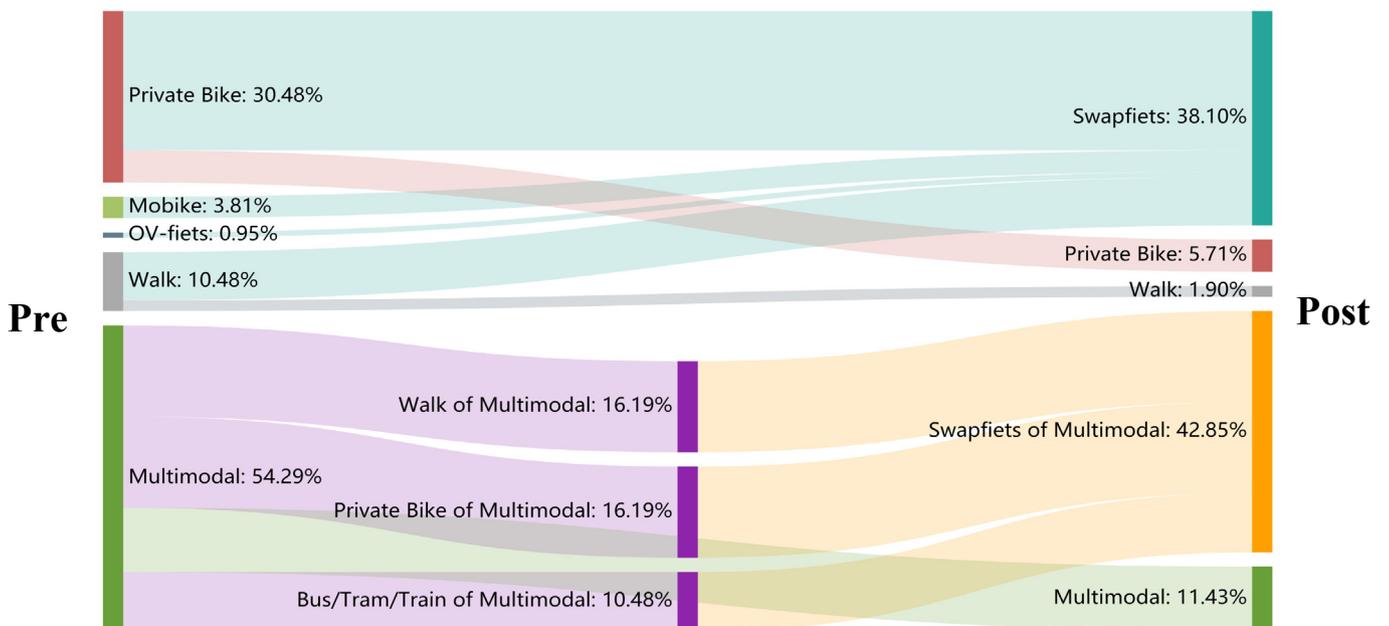


Fig. 6. Modal shift for commuting of Swapfiets users.

Additionally, 24.10% of Mobike users indicated that they replaced walking (8.43%) and bus/tram/train (7.23%) by Mobikes in their multimodal commuting trips. However, 19.28% of the Mobike users remained their original commuting multimodal modes.

For OV-fiets users (Figure. 5), they mainly used walking and multimodal travel for commuting before they used OV-fiets. One of the interesting findings was observed that all the 34.26% of OV-fiets users still chose to ride by private bikes to commute. So, no mode shift is observed for commuting by private bikes in this user group. 41.67% of OV-fiets users who used multimodal for commuting did not change their modes, while 16.67% of this user group replaced bus/tram/train legs by OV-fiets, followed by walk (3.70%) and private bicycle (2.78%).

As shown in Fig. 6, most Swapfiets users shifted from private bicycle (30.48%) to Swapfiets for commuting, which is consistent with Van Tiel, 2019, which found that Swapfiets is perceived as a sustainable alternative for private bicycles. This trend is followed by walk (8.58%), Mobike (3.81%) and OV-fiets (0.95%), which are relatively low. 42.85% of Swapfiets users shifted from a certain mode (including walking, private bike, bus/tram/train) to Swapfiets in multimodal trips. Specifically, walk and private bicycle share the same percentage of 16.19%, followed by bus/tram/train (10.48%).

In sum, (1) Swapfiets has resulted in the most obvious modal shift (80.95% = 38.10% + 42.85%), followed by Mobike (53.01% = 28.91% + 24.10%) and of OVfiets (23.15%); (2) For the single mode Mobike and Swapfiets commuters, walk and private bicycle were replaced most. (3) For the multimodal Mobike commuters, they replaced public transport modes more than multimodal Swapfiets commuters relatively. This can be explained: the Mobike could be found near the public transport stations and Mobike users could integrate Mobike with public transport, whereas Swapfiets users would encounter parking problems when accessing the public transport and they have to pick up Swapfiets bicycles when egressing the public transport; (4) For the multimodal OV-fiets commuters, they prefer to replace public transport, which is reasonable as they can borrow OV-fiets in or near public transport stations for commuting; (5) Regarding single mode trips, Mobike and Swapfiets commuters replaced walk and private bicycle for commuting, but this was not observed in OV-fiets commuters. The reason may be explained by the fact that OV-fiets has to be returned to stations within 24 h to avoid extra cost, which reduces its flexibility and applicability for serving as a single commuting mode compared with Mobike and Swapfiets.

4.5. Binary logit model results

Only the samples with all the needed information over three independent variables are included in the model. A correlation coefficient test is performed to check the co-linearity among the variables. The test confirms that no co-linearity exists among these variables. In order to explore the determinants on modal shift to bike-sharing, three binary logit models were estimated (see also Section 3.3 – model specification – regression analysis), with “No shift” as reference categories (See Table 2). Models were stepwise adjusted by firstly including the socioeconomic variables, secondly adding commuting trip variables, and thirdly including motivation variables. Only the variables with acceptable statistical significance ($p < 0.10$) were kept in subsequent model runs (Riggs, 2015). These selections were reported in a final model. Table 4 presents model estimation results, only including the variables that are significant at the 90% interval. The R^2 values of the three models are equal to 0.314, 0.345 and 0.337, respectively, which fall in the acceptable range of 0.2–0.4 (Fan et al., 2019; Talat, 2013).

As illustrated in Table 4, the selected factors of significance may have different effects on modal shift in commuting. For example,

“No stolen/damaged problem” and “Cheaper than other modes” are significant factors affecting Mobike and Swapfiets users to shift their travel modes, but not for OV-fiets users. As Ji et al. (2016) indicated that commuters who had experienced bicycle theft were more likely to use bike-sharing service. Mobike users do not need to concern bicycle theft problem. Similarly, if Swapfiets gets stolen, users can get new bicycles within 12 h and only pay € 40 deductible cost, which is much cheaper than buying a new bicycle. Commuters who consider Mobike and Swapfiets as economical modes are more likely to use them for commuting purposes. This is reasonable because more than 85% of Swapfiets users and 70% of Mobike users are students with relatively low income (see Table 3).

“Good quality of bicycles” is a significant factor affecting OV-fiets and Swapfiets users to shift, but not for Mobike users. This result coincides with the results from Fig. 2, in which 52.70% of Swapfiets users and 44.40% of OV-fiets users reported that they thought the quality of the bicycles were good, while only 6.12% of Mobike users agreed with this statement. “Public transport subsidy” encourages multimodal commuters to shift to OV-fiets, which is reasonable because OV-fiets was launched to promote first/last mile integration with public transport (Boor, 2019). However, Swapfiets users who are beneficial from “Student discount” are less likely to commute by Swapfiets as they have more economical travel modes to choose, such as bus and tram (free of charge). Some factors only affect the modal shift of a certain group of bike-sharing users in commuting. “Male” commuters are more likely to use Mobike, which is consistent with the gender differences of dockless bike-sharing usage reported by Zhou and Ni (2018). Commuters are more likely to use Mobike when they travel with “Multiple modes”. This finding supports previous studies which showed that single modal travelers were more likely to be stable commuters whereas people with multimodal travel behavior were more willing to consider and use new transport options such as dockless bike-sharing (De Kruijff et al., 2018; Heinen, 2018). OV-fiets users are less likely to shift to OV-fiets if the trips are “Short” or more suitable for taking “Private bicycle”. This finding is similar with the result of Ji et al. (2016), which concluded that travelers were more inclined to use private bicycles for short accessing/egressing trips instead of docked bike-sharing. Additionally, a longer “commuting distance” appears to result in increasing usage of OV-fiets for commuting. This may be explained by that travelers are reluctant to choose slower modes like walking so as to save time. Finally, as OV-fiets achieves a good connection with public transport, commuters may consider it as a “Convenient” mode and shift to this mode.

5. Implications

This study reveals new important insights into the modal shift patterns in responds to different bike-sharing systems and into the factors associated with modal shift in commuting. According to the results, several practical implications for encouraging commuters to use bike-sharing systems are given as follows.

- (1) “Good quality of bicycles” is seen as a modal shift motivation for OV-fiets and Swapfiets commuters, but not for Mobike. This indicates that the quality of Mobike bicycles should be improved. Meanwhile, the operating mechanism for bike maintenance needs to be strengthened, as Ma et al., 2019 have concluded that encountering bike malfunctions will reduce user satisfaction and loyalty to Mobike.
- (2) A gender disparity in Mobike commuters is revealed. Females are less likely to use Mobike for commuting. The unpopularity in female commuters toward Mobike may be due to heavy bicycle weight. To design a lighter bicycle may help to reduce the gender gap in Mobike commuting use.

Table 4

Estimation results of the binary logit model models for three bike-sharing systems (only including the factors of statistical significance).

Variables	Mobike		OV-fiets		Swapfiets	
	Coef.	P > z	Coef.	P > z	Coef.	P > z
Socioeconomic variables						
Male (gender)	1.597	0.030**	–	–	–	–
Public transport subsidy	–	–	1.230	0.058*	–	–
Student discount	–	–	–	–	–2.234	0.024**
Private bicycle ownership	–	–	–2.723	0.000***	–	–
Commuting trip variables						
Commuting distance	–	–	4.690	0.009**	–	–
Travel with multiple modes	0.069	0.003***	–	–	–	–
Motivation variables						
No stolen/damaged problem	1.610	0.018**	–	–	1.636	0.035**
Cheaper than other modes	1.520	0.027**	–	–	2.251	0.013**
Good quality of bicycles	–	–	2.230	0.006**	1.516	0.038**
Convenient	–	–	0.789	0.098*	–	–
Short Trip	–	–	–1.379	0.047**	–	–
	N = 80		N = 113		N = 99	
	Pseudo R ² = 0.314		Pseudo R ² = 0.345		Pseudo R ² = 0.337	

Note: * Statistically significant at the 10% level (i.e., $p < 0.10$).** Statistically significant at the 5% level (i.e., $p < 0.05$).*** Statistically significant at the 1% level (i.e., $p < 0.01$).

- (3) Although this study reveals that multimodal commuters incline to use Mobike for integration with other modes, the current parking policy in the study area is unfriendly to Mobike. Both OV-fiets and Swapfiets bicycles are allowed to park in the underground parking facility close to the trains while Mobike has to be parked 150m walking away from train stations. Mobike should get equal market position (e.g., comparable parking facilities at train stations) so that Mobike can provide users a better integration service with public transit modes.
- (4) Commuters who consider Swapfiets and Mobike as cheaper modes than others are more likely to use them. However, this situation was not perceived by the OV-fiets group. Compared to Mobike and Swapfiets, the cost for using OV-fiets (€ 3.85 per 24 h) may be a bit more expensive. It is suggested that a more flexible time-based pricing system could be proposed to OV-fiets for attracting one-way commuter who does not want to rent the OV-fiets for the entire day.
- (5) Similar with the docked bike-sharing systems in Hangzhou and Nanjing, China, where personal public transport smart-card can be used interchangeably between bike-sharing systems and public transit networks, OV-fiets can be accessible by the same type of smartcards in the Netherlands. In Hangzhou, bike-sharing users can get an extra 30 min free usage time with a transfer to bus (Yang et al., 2016b). In Nanjing, a policy was introduced that travelers with a transfer between a bus, subway, tram or ferry can be rewarded by US\$0.16 (1 RMB) if such a personal smartcard was used (Ma et al., 2018). These policies can also be introduced to promote OV-fiets.

Martin and Shaheen (2014) pointed out that modal shift patterns caused by bike-sharing system varied from city to city. This finding has several important policy implications to promote commuting by bike-sharing systems, especially for cities where government agencies have already heavily invested in different kinds of bike-sharing systems to develop urban transportation systems. Netherlands represents a special case, given its well-developed bicycle infrastructure and relative high levels of bicycle use. Lessons will be drawn for countries that are currently characterized by lower levels of bicycle use and less developed bicycle infrastructure, as well as for the growing number of cities around

the world that have invested substantially in the promotion of bicycle use.

6. Conclusions

Bike-sharing has experienced a rapid growth around the world, providing new options for transport as a main mode of travel and/or supportive to public transport. It encourages people to make the modal shift from other sustainable transport (i.e., bus, tram, train, walking) and motorized transport (i.e., car, taxi and carsharing). This study focuses on the modal shift behavior influenced by three shared mobility modes. More specifically, this paper aims to answer **three research questions**, which have been mentioned in Section 1. **For the first question**, it is found that the users characteristics and motivations of each bike-sharing user group are related to the characteristics of the specific bike-sharing system. The findings show that in general, Mobike users are more likely to be non-Dutch and have no driving licenses. OV-fiets group has the highest proportion of private bicycle(s) (97.90%) and non-bike-sharing users have the highest proportion of car ownership (26.30%). Swapfiets users have a much higher proportion in terms of student discount from government (43.50%). “No fixed pick-up and drop-off locations” and “Convenience of the app and payment method” are the main motivations which encourage travelers to use Mobike. “Good quality of bicycles” (44.40%) are recognized as the strongest motivations for the OV-fiets and Swapfiets users, because of the well-organized maintenance system of the two bike-sharing schemes. **In terms of the second question**, it is found that bike-sharing users reduce the use of walking, private bicycle, bus/tram and car. Particularly, the train use increases after the introduction of bike-sharing systems. In addition, observed shifts within bike-sharing systems indicate that the competitive relationship exists among bike-sharing systems. According to the regression model results, “Good quality of bicycles” is positively associated with the modal shift triggered by OV-fiets and Swapfiets, but not for Mobike users. “Cheaper than other modes” is a significant factor motivating Mobike and Swapfiets users to shift their travel modes, but not for OV-fiets users. These findings appropriately provide answers to the **last question**.

Findings of this study could potentially be helpful for bike-sharing system operators and decision-makers to assess the performance of docked bike-sharing, dockless bike-sharing and bike-

lease systems. The contributions of this study to the existing literature are twofold. From the perspective of operators, different bike-sharing systems are currently competing with each other. This study reveals that three kinds of bike-sharing systems are quite different in terms of user groups, motivations and their modal shift effects. Operators of each bike-sharing system need to learn the advantages of other systems to improve their service and attract more users. From the perspective of policymakers, they should acknowledge the benefits of different bike-sharing systems and guarantee each of them can get equal market position when making rules and regulations, thereby different bike-sharing systems can maximize their benefit to the public.

There are several limitations to our study. First, the analysis only considers personal characteristics, commuting trip characteristics and motivations when establishing the models. Weather condition variables could be included in the future study to empower the model explainability. Second, the study can be further improved if we can get a larger sample size. Broader insights could possibly be obtained if the “Shift to bike-sharing” option can be decomposed into the specific travel modes, so that we can more accurately explore the modal shift factors by establishing nested logit models (Yang et al., 2016a). Third, we have not considered the situation that some respondents have used more than two bike-sharing types. It will be interesting to explore how this user group could make their choice on different types of bike-sharing systems. Moreover, future work could compare different modal shift patterns by citizens or visitors (tourists), so that more tourist-friendly bike-sharing policies could be proposed. Finally, it is worthwhile to explore the influential factors on intra-modal shift within bike-sharing systems as well as on inter-modal shift from non-bike-sharing modes to bike-sharing systems.

Funding

The research is sponsored by the Chinese Scholarship Council, and supported by the ALLEGRO project (Unravelling slow mode traveling and traffic: with innovative data to create a new transportation and traffic theory for pedestrians and bicycles), which is funded by the European Research Council (Grant Agreement No. 669792), and the Amsterdam Institute for Advanced Metropolitan Solutions.

Author contribution statement

The authors confirm contribution to the paper as follows: study conception and design: Xinwei Ma, Yufei Yuan and Niels van Oort; data collection: Xinwei Ma, Yufei Yuan and Niels van Oort; analysis and interpretation of results: Xinwei Ma; comment to draft manuscript: Serge Hoogendoorn, Yufei Yuan and Niels van Oort.

Declaration of competing interest

The authors declare that they have no known competing financial interests or personal relationships that could have appeared to influence the work reported in this paper.

References

- Arnoud, V.W., Jacco, F., Koen, F., De, J.J.P.J., Rob, R., 2018. Business model innovation and socio-technical transitions. a new prospective framework with an application to bike sharing. *J. Clean. Prod.* 195, 1300–1312. <https://doi.org/10.1016/j.jclepro.2018.05.223>.
- Barbour, N., Zhang, Y., Mannering, F., 2019. A Statistical Analysis of Bike Sharing Usage and its Potential as an Auto-Trip Substitute, 12, pp. 253–262. <https://doi.org/10.1016/j.jth.2019.02.004>.
- Beckx, C., Broekx, S., Degraeuwe, B., Beusen, B., Panisab, L.I., 2013. Limits to active transport substitution of short car trips. *Transport. Res. Part D* 22 (22), 10–13.

- <https://doi.org/10.1016/j.trd.2013.03.001>.
- Ben-Akiva, M., Bierlaire, M., 1999. Discrete Choice Methods and Their Applications to Short-Term Travel Decisions, Handbook of Transportation Science. Kluwer. https://doi.org/10.1007/978-1-4615-5203-1_2, 5-34-35-34.
- Boor, S., 2019. Impacts of 4th Generation Bike-Sharing. Delft University of Technology. URL: <http://resolver.tudelft.nl/uuid:0ac0d41a-5d86-430a-b6c4-af6b44371f8c>.
- Brand, J., Hoogendoorn, S.P., Van Oort, N., Schalkwijk, B., 2017. Modelling multimodal transit networks integration of bus networks with walking and cycling. In: IEEE International Conference on Models & Technologies for Intelligent Transportation Systems. IEEE, pp. 750–755. URL: <http://resolver.tudelft.nl/uuid:0ac0d41a-5d86-430a-b6c4-af6b44371f8c>.
- Braun, L.M., Rodriguez, D.A., Cole-Hunter, T., Ambros, A., Donaire-Gonzalez, D., Jerrett, M., Mendez, M.A., Nieuwenhuisen, M.J., de Nazelle, A., 2016. Short-term planning and policy interventions to promote cycling in urban centers: findings from a commute mode choice analysis in Barcelona, Spain. *Transp. Res. Part A* 89, 164–183. <https://doi.org/10.1016/j.tra.2016.05.007>.
- Cai, S., Long, X., Li, L., Liang, H., Wang, Q., Ding, X., 2019. Determinants of intention and behavior of low carbon commuting through bicycle-sharing in China. *J. Clean. Prod.* 212, 602–609. <https://doi.org/10.1016/j.jclepro.2018.12.072>.
- Campbell, A.A., Cherry, C.R., Ryerson, M.S., Yang, X., 2016. Factors influencing the choice of shared bicycles and shared electric bikes in Beijing. *Transport. Res. Part C* 67, 399–414. <https://doi.org/10.1016/j.trc.2016.03.004>.
- Cerutti, P.S., Martins, R.D., Macke, J., Sarate, J.A.R., 2019. “Green, but not as green as that”: an analysis of a Brazilian bike-sharing system. *J. Clean. Prod.* 217, 185–193. <https://doi.org/10.1016/j.jclepro.2019.01.240>.
- Chen, M., Wang, D., Sun, Y., Waygood, E.O.D., Yang, W., 2018. A comparison of users’ characteristics between public bicycle scheme & bike sharing scheme: case study in Hangzhou, China. *Transportation* 1–16. <https://doi.org/10.1007/s11116-018-9910-7>.
- Daniel, F., Gauvin, L., Kestens, Y., 2013. The potential modal shift and health benefits of implementing a public bicycle share program in Montreal, Canada. *Int. J. Behav. Nutr. Phys. Activ.* 10 (1), 66. <https://doi.org/10.1186/1479-5868-10-66>.
- De Kruijf, J., Ettema, D., Kamphuis, C.B.M., Dijst, M., 2018. Evaluation of an incentive program to stimulate the shift from car commuting to e-cycling in The Netherlands. *J. Transp. Health.* 10, 74–83. <https://doi.org/10.1016/j.jth.2018.06.003>.
- Demaio, P., 2009. Bike-sharing: history, impacts, models of provision, and future. *J. Public. Transp.* 12 (4) <https://doi.org/10.5038/2375-0901.12.4.3>.
- Dilay, Ç., Ashi, Y., Hanife, I., 2018. Bicycle sharing system design with capacity allocations. *Transp. Res. Part B Methodol.* 114, 86–98. <https://doi.org/10.1016/j.trb.2018.05.018>.
- Fan, A., Chen, X., Wan, T., 2019. How have travelers changed mode choices for first/last mile trips after the introduction of bicycle-sharing systems: an empirical study in Beijing, China. *J. Adv. Transport.* 1–16. <https://doi.org/10.1155/2019/5426080>, 2019.
- Fishman, E., 2016. Bikeshare: a review of recent literature. *Transport Rev.* 36 (1), 92–113. <https://doi.org/10.1080/01441647.2015.1033036>.
- Fishman, E., Christopher, C., 2016. E-bikes in the mainstream: reviewing a decade of research. *Transport Rev.* 36 (1), 72–91. <https://doi.org/10.1080/01441647.2015.1069907>.
- Fishman, E., Washington, S., Haworth, N., 2012. Barriers and facilitators to public bicycle scheme use: a qualitative approach. *Transport. Res. F Traffic Psychol. Behav.* 15 (6) <https://doi.org/10.1016/j.trf.2012.08.002>.
- Fishman, E., Washington, S., Haworth, N., 2014. Bike share’s impact on car use: evidence from the United States, Great Britain, and Australia. *Transport. Res. Transport Environ.* 31, 13–20. <https://doi.org/10.1016/j.trd.2014.05.013>.
- Fishman, E., Washington, S., Haworth, N., 2015. Bikeshare’s impact on active travel: evidence from the United States, Great Britain, and Australia. *J. Transp. Health.* 2 (2), 135–142. <https://doi.org/10.1016/j.jth.2015.03.004>.
- Fuller, D., Gauvin, L., Kestens, et al., 2013. The potential modal shift and health benefits of implementing a public bicycle share program in Montreal, Canada. *Int. J. Behav. Nutr. Phys. Activ.* 10 (1), 10. <https://doi.org/10.1186/1479-5868-10-66>, 66.
- Gu, T., Kim, I., Currie, G., 2019. To be or not to be dockless: empirical analysis of dockless bikeshare development in China. *Transp. Res. Part A* 119, 122–147. <https://doi.org/10.1016/j.tra.2018.11.007>.
- Heinen, E., 2018. Are multimodals more likely to change their travel behaviour? A cross-sectional analysis to explore the theoretical link between multimodality and the intention to change mode choice. *Transport. Res. F Traffic Psychol. Behav.* 56 <https://doi.org/10.1016/j.trf.2018.04.010>.
- Heinen, E., Handy, S., 2012. Similarities in attitudes and norms and the effect on bicycle commuting: evidence from the bicycle cities davis and Delft. *Int. J. Sustain. Transp.* 6 (5), 257–281. <https://doi.org/10.1080/15568318.2011.593695>.
- Heinen, E., Maat, K., Van Wee, B., 2013. The effect of work-related factors on the bicycle commute mode choice in The Netherlands. *Transportation* 40 (1), 23–43. <https://doi.org/10.1007/s11116-012-9399-4>.
- Heinen, E., Maat, K., Van Wee, B., 2011. The role of attitudes toward characteristics of bicycle commuting on the choice to cycle to work over various distances. *Transport. Res. Part D* 16 (2), 102–109. <https://doi.org/10.1016/j.trd.2010.08.010>.
- Hsu, C.-C., Liou, J.J.H., Lo, H.-W., Wang, Y.-C., 2018. Using a hybrid method for evaluating and improving the service quality of public bike-sharing systems. *J. Clean. Prod.* 202, 1131–1144. <https://doi.org/10.1016/j.jclepro.2018.08.193>.
- Jäppinen, S., Toivonen, T., Salonen, M., 2013. Modelling the potential effect of shared bicycles on public transport travel times in Greater Helsinki: an open data

- approach. *Appl. Geogr.* 43 (43), 13–24. <https://doi.org/10.1016/j.apgeog.2013.05.010>.
- Ji, Y., Fan, Y., Ermagun, A., Cao, X., Das, K., 2016. Public bicycle as a feeder mode to rail transit in China: the role of gender, age, income, trip purpose, and bicycle theft experience. *Int. J. Sustain. Transp.* 11 (4), 308–317. <https://doi.org/10.1080/15568318.2016.1253802>.
- Ji, Y., Ma, X., He, M., Jin, Y., Yuan, Y., 2020. Comparison of usage regularity and its determinants between docked and dockless bike-sharing system: a case study in Nanjing, China. *J. Clean. Prod.* (255) <https://doi.org/10.1016/j.jclepro.2020.120110>, 120110.
- Lee, J., He, S.Y., Sohn, D.W., 2017. Potential of converting short car trips to active trips: the role of the built environment in tour-based travel. *J. Transport. Health.* 7 <https://doi.org/10.1016/j.jth.2017.08.008>. S2214140516302468.
- Li, H.J., Zhang, Y.H., Ding, H.L., Ren, G., 2019a. Effects of dockless bike-sharing systems on the usage of the London Cycle Hire. *Transport. Res. Part A*. December 130, 398–411. <https://doi.org/10.1016/j.tra.2019.09.050>.
- Li, W., Kamargianni, M., 2019. Investigating the mode switching behavior from different non-car modes to car: the role of life course events and policy opportunities. *Transport. Res. Rec* 2673 (3), 676–685. <https://doi.org/10.1177/0361198119835526>.
- Li, W.Y., Tian, L.X., Gao, X.Y., Batool, H., 2019b. Effects of dockless bike-sharing system on public bike system: case study in Nanjing, China. *Energy Procedia* 158, 3754–3759. <https://doi.org/10.1016/j.egypro.2019.01.880>.
- Li, X., Zhang, Y., Sun, L., Liu, Q., 2018. Free-floating bike sharing in Jiangsu: users' behavior and influencing factors. *Energies* 11 (7). <https://doi.org/10.3390/en11071664>.
- Lin, J.R., Yang, T.-H., 2011. Strategic design of public bicycle sharing systems with service level constraints. *Transport. Res. Part E* 47 (2), 284–294. <https://doi.org/10.1016/j.tre.2010.09.004>.
- Liu, A., Ji, X., Xu, L., Lu, H., 2019. Research on the recycling of sharing bikes based on time dynamics series, individual regrets and group efficiency. *J. Clean. Prod.* 208, 666–687. <https://doi.org/10.1016/j.jclepro.2018.10.146>.
- Liu, Y., Szeto, W.Y., Ho, S.C., 2018. A static free-floating bike repositioning problem with multiple heterogeneous vehicles, multiple depots, and multiple visits. *Transport. Res. C Emerg. Technol.* 92, 208–242. <https://doi.org/10.1016/j.trc.2018.02.008>.
- Ma, T., 2017. Estimating the Impacts of Capital Bikeshare on Metrorail Ridership in the Washington Metropolitan Area. University of Maryland. <https://doi.org/10.13016/M2RP24>.
- Ma, X., Cao, R., Wang, J.B., 2019a. Effects of psychological factors on modal shift from car to dockless bike sharing: a case study of Nanjing, China. *Int. J. Environ. Res. Publ. Health* 16, 3420. <https://doi.org/10.3390/ijerph16183420>.
- Ma, X., Ji, Y., Yang, M., Jin, Y., Xu, T., 2018. Understanding bikeshare mode as a feeder to metro by isolating metro-bikeshare transfers from smart card data. *Transport Pol.* 71, 57–69. <https://doi.org/10.1016/j.tranpol.2018.07.008>.
- Ma, X., Yuan, Y., Van Oort, N., Ji, Y., Hoogendoorn, S.P., 2019. Understanding the difference in travel patterns between docked and dockless bike-sharing systems: a case study in Nanjing, China. In: Proceedings of the 98th Transportation Research Board Annual Meeting. -. Washington DC. URL <https://nielsenanoort.weblog.tudelft.nl/files/2019/01/Poster-Docked-VS-Dockless.pdf>.
- Martin, E., Shaheen, S., 2014. Evaluating public transit modal shift dynamics in response to bikesharing: a tale of two U.S. cities. *J. Transport Geogr.* 41, 315–324. <https://doi.org/10.1016/j.jtrangeo.2014.06.026>.
- Morton, C., 2018. Appraising the market for bicycle sharing schemes: perceived service quality, satisfaction, and behavioural intention in London. *J. Case Stud. Transport. Policy.* <https://doi.org/10.1016/j.cstp.2017.11.003>.
- Nikitas, A., 2018. Understanding bike-sharing acceptability and expected usage patterns in the context of a small city novel to the concept: a story of 'Greek Drama'. *Transport. Res. F Traffic Psychol. Behav.* 56, 306–321. <https://doi.org/10.1016/j.trf.2018.04.022>.
- Nkurunziza, A., Zuidgeest, M., Brussel, M., Maarseveen, M.V., 2012. Examining the potential for modal change: motivators and barriers for bicycle commuting in Dar-es-Salaam. *Transport Pol.* 24, 249–259. <https://doi.org/10.1016/j.tranpol.2012.09.002>.
- Park, C., Sohn, S.Y., 2017. An optimization approach for the placement of bicycle-sharing stations to reduce short car trips: an application to the city of Seoul. *Transp. Res. Part A* 105, 154–166. <https://doi.org/10.1016/j.tra.2017.08.019>.
- Parkes, S.D., Marsden, G., Shaheen, S.A., Cohen, A.P., 2013. Understanding the diffusion of public bikesharing systems: evidence from Europe and North America. *J. Transport Geogr.* 31 (7), 94–103. <https://doi.org/10.1016/j.jtrangeo.2013.06.003>.
- Prasad, G.R., Mattson, J., Hough, J., 2019. Impact of bike share on transit ridership in a smaller city with a university-oriented bike share program. In: Proceedings of the 98th Transportation Research Board Annual Meeting (Washington DC).
- Riggs, W.W., 2015. Cargo bikes as a growth area for cycling vs. auto trips: exploring the potential for mode substitution behavior. *Transport. Res. F Traffic Psychol. Behav.* 43, 48–55. <https://doi.org/10.1016/j.trf.2016.09.017>.
- Shaheen, S., Guzman, S., Zhang, H., 2010. Bikesharing in Europe, the Americas, and Asia. *Transport. Res. Rec.* 2143 (1316350), 159–167. <https://doi.org/10.3141/2143-20>.
- Shaheen, S., Martin, E., 2015. Unraveling the Modal Impacts of Bikesharing. University of California Transportation Center Working Papers. URL <http://www.accessmagazine.org/articles/fall-2015/unraveling-the-modal-impacts-of-bikesharing/>.
- Shaheen, S., Martin, E., Cohen, A., 2012. Public Bikesharing in North America: Early Operator and User Understanding. MTI Report 11-19. Mineta Transportation Institute Publications. <https://doi.org/10.3141/2387-10>.
- Shaheen, S., Zhang, H., Martin, E., Guzman, S., 2011. China's Hangzhou public bicycle. *Transport. Res. Rec.* 2247, 33–41. <https://doi.org/10.3141/2247-05>.
- Shaheen, S.A., Martin, E.W., Chan, N.D., Cohen, A.P., Pogodzinski, M., 2014. Public bikesharing in north America during a period of rapid expansion: understanding business models, industry trends & user impacts. MTI Report 12-29. URL <http://transweb.sjsu.edu/PDFs/research/1131-public-bikesharing-business-models-trends-impacts.pdf>.
- Shelat, S., Huisman, R., Van Oort, N., 2018. Analysing the trip and user characteristics of the combined bicycle and transit mode. *Transport Econ.* 69 <https://doi.org/10.1016/j.retrec.2018.07.017>. S0739885917302160.
- Soltani, A., Allan, A., Nguyen, H.A., 2019. Developing a behavioural model for modal shift in commuting. In: Book: Computational Urban Planning and Management for Smart Cities, pp. 347–371. https://doi.org/10.1007/978-3-030-19424-6_19.
- Stam, B., 2019. Access/Egress Facilities at Railway Stations: an Exploratory Study on the Future Development of Railway Station Areas. Delft University of Technology. URL <http://resolver.tudelft.nl/uuid:5fd1c404-61c3-4808-99ac-08ac3240781b>.
- Student-travel-product. URL <https://repository.tudelft.nl/islandora/object/uuid:5fd1c404-61c3-4808-99ac-08ac3240781b?collection=education>.
- Talat, M., 2013. Built Form, Travel Behavior and Low Carbon Development in Ahmedabad. University of Twente, India. <https://doi.org/10.13140/2.1.1217.9845>.
- Tang, Y., Pan, H., Shen, Q., 2011. Bike-sharing systems in Beijing, Shanghai, and Hangzhou and their impact on travel behavior. In: Proceedings of the 90th Transportation Research Board Annual Meeting. <https://doi.org/10.13140/2.1.1217.9845>. Washington DC.
- Van Mil, J., Leferink, T., Annema, J.A., Van Oort, N., 2018. Insights into factors affecting the combined bicycletransit mode. Proceedings of CASPT 23–25, 2018. <https://nielsenanoort.weblog.tudelft.nl/files/2018/07/Bicycle-and-transit-CASPT2018.pdf>. URL.
- Van Tiel, L., 2019. Exploring the Transformation of a PSS into an SPSS through Co-creation. Delft University of Technology. URL <http://resolver.tudelft.nl/uuid:4b7fe0c8-fe47-4a86-b09a-795b15f9d366>.
- Van Waes, A., Farla, J., Frenken, K., de Jong, J.P.J., Raven, R., 2018. Business model innovation and socio-technical transitions. A new prospective framework with an application to bike sharing. *J. Clean. Prod.* 195, 1300–1312. <https://doi.org/10.1016/j.jclepro.2018.05.223>.
- Villwockwite, N., Van Grol, L., 2015. Case study of transit-bicycle integration: openbaar vervoer-fiets (public transport-bike) (ov-fiets). In: Proceedings of the 94th Transportation Research Board Annual Meeting. <https://doi.org/10.3141/2534-02>.
- Xu, Y., Chen, D., Zhang, X., Tu, W., Chen, Y., Patti, C., 2019. Unravel the landscape and pulses of cycling activities from a dockless bike-sharing system. *Comput. Environ. Urban Syst.* 75, 184–203. <https://doi.org/10.1016/j.compenurbysys.2019.02.002>.
- Zhang, L., Zhang, J., Duan, Z.-y., Bryde, D., 2015. Sustainable bike-sharing systems: characteristics and commonalities across cases in urban China. *J. Clean. Prod.* 97, 124–133. <https://doi.org/10.1016/j.jclepro.2014.04.006>.
- Yang, M., Liu, X., Wang, W., Li, Z., Zhao, J., 2016. Empirical analysis of a mode shift to using public bicycles to access the suburban metro: survey of Nanjing, China. *J. Urban Plann. Dev.* 142 (2), 05015011 [https://doi.org/10.1061/\(ASCE\)JP.1943-5444.0000299](https://doi.org/10.1061/(ASCE)JP.1943-5444.0000299).
- Yang, L., Shen, Q., Li, Z., 2016. Comparing travel mode and trip chain choices between holidays and weekdays. *Transp. Res. Part A* 91, 273–285. <https://doi.org/10.1016/j.tra.2016.07.001>.
- Zhang, Y., Lin, D., Mi, Z., 2019. Electric fence planning for dockless bike-sharing services. *J. Clean. Prod.* 206, 383–393. <https://doi.org/10.1016/j.jclepro.2018.09.215>.
- Zhou, S., Ni, Y., 2018. Effects of dockless bike on modal shift in metro commuting: a pilot study in Shanghai. In: Proceedings of the 97th Transportation Research Board Annual Meeting. Washington DC. URL <https://trid.trb.org/view/1496506>.
- Zhu, W., Pang, Y., Wang, D., Xiongwei, Y.U., 2012. Travel behavior change after the introduction of public bicycle systems: A case study of minhang district, Shanghai. Transportation research board annual meeting. URL <https://trid.trb.org/view/1240650>.