

**Material properties and image cues for convincing grapes
The know-how of the 17th-century pictorial recipe by Willem Beurs**

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1 Material Properties and Image Cues for Convincing Grapes: The Know-how of the 17th
2 Century Pictorial Recipe by Willem Beurs
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7 The Netherlands

8

9 **Abstract**

10 Painters mastered replicating the regularities of the visual patterns that we use to infer different
11 materials and their properties, via meticulous observation of the way light reveals the world's
12 textures. The convincing depiction of bunches of grapes is particularly interesting. A
13 convincing portrayal of grapes requires a balanced combination of different material properties,
14 such as glossiness, translucency and bloom, as we learn from the 17th century pictorial recipe
15 by Willem Beurs. These material properties, together with three-dimensionality and
16 convincingness were rated in experiment 1 on 17th century paintings, and in experiment 2 on
17 optical mixtures of layers derived from a reconstruction of one of the 17th century paintings,
18 made following Beurs' recipe. In experiment 3 only convincingness was rated, using again the
19 17th century paintings. With a multiple linear regression, we found glossiness, translucency and
20 bloom not to be good predictors of convincingness of the 17th century paintings, but they were
21 for the reconstruction. Overall, convincingness was judged consistently, showing that people
22 agreed on its meaning. However, the agreement was higher when the material properties
23 indicated by Beurs were also rated (experiment 1) than if not (experiment 3), suggesting that
24 these properties are associated with what makes grapes look convincing. The 17th century
25 workshop practices showed more variability than standardization of grapes, as different
26 combinations of the material properties could lead to a highly convincing representation. Beurs's
27 recipe provides a list of all the possible optical interactions of grapes, and the economic yet effective image cues
28 to render them.

29

30 **Keywords:** Convincingness perception, material perception, material rendering, pictorial cues, Willem Beurs,
31 17th century paintings, grapes

32

33 **1. Introduction**

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34 What does it take to paint convincing grapes? According to Willem Beurs (1692; Lehmann and
35 Stumpel, in press), a 17th century Dutch painter, convincingly painted grapes look three-
36 dimensional, glossy, translucent and partly covered with bloom (a waxy coating that naturally
37 occurs on grapes, resulting in a whitish, matte appearance). Here we studied whether these
38 material properties explain the perceived convincingness of grapes depicted in 17th century
39 paintings, and how the pictorial cues that Beurs (1692; Lehmann and Stumpel, in press)
40 prescribed to trigger their perception relate to the perceived material properties.

41 With the advent of the ‘psychology of art’ (Arnheim, 1954; Gombrich, 1960), art became an
42 object of scientific interest, worth investigating to disclose new perspectives on our
43 understanding of the human visual system (Cavanagh, 2005; Pinna, 2007; Conway &
44 Livingstone, 2007; Huang, 2009). However, collaborations between artists and scientists are
45 developing at a slow pace due to differences in methods and languages (Spillmann, 2007).

46 Perception studies referring to the knowledge of painters have mostly focused on depth
47 perception of 3D space and objects in 2D representations (Koenderink *et al.*, 1994; Zimmerman
48 *et al.*, 1995; Koenderink *et al.*, 2011; Wijntjes, 2013; Pepperell & Ruschkowski, 2013; Wijntjes
49 *et al.*, 2016). Little attention has been paid to what artists have already discovered about
50 material perception, a recent core topic in vision science (Adelson, 2001; Fleming *et al.*, 2015).

51 Material perception investigates the relationships between optical properties, image cues, and
52 perception of materials from their appearance (see Fleming, 2017) for a comprehensive
53 review). Sayim and Cavanagh (2011) studied the cues used by artists throughout the centuries
54 to depict transparency. Di Cicco *et al.* (2019) found that some of the image features diagnostic
55 for gloss perception, proposed by Marlow and Anderson (2013), were already part of the 17th
56 century pictorial conventions for depicting grapes, namely highlights’ contrast and blurriness.

57 The exceptional realism of Dutch 17th century paintings is widely acknowledged by scholars
58 in art history (Slive, 1962, 1998; Westermann, 2005; Lehmann, 2007; Pincus, 2011; Bol &
59 Lehmann, 2012). While seeking the most life-like representation of reality, Dutch painters
60 became masters in the *stofuitdrukking*, a Dutch term that can be translated as ‘rendering of
61 texture²’ or ‘expression of stuff’. According to De Vries (1991), the *stofuitdrukking* is
62 distinctive of Dutch Golden Age paintings, given that “nowhere else was so much effort
63 expended on attaining the greatest possible likeness between a real object and its depiction with
64 regard to surface structure, color, and the play of light”.

² The term ‘texture’ is often used by art historians to indicate all material properties, not limited to the more formal statistical meaning often used in vision science.

65 Painters understood long before the advent of vision science that the human visual system
66 seizes key information from the surroundings, overlooking unnecessary details and physical
67 inaccuracies (Bertamini *et al.*, 2003; Mamassian, 2004; Ostrovsky *et al.*, 2005). They have
68 exploited the capability of the visual system of disregarding impossible and simplified physical
69 phenomena, to abbreviate the rendering of materials with perception triggering pictorial
70 shortcuts (Cavanagh, 2005). Such perception-driven approach has been also used for photo-
71 editing applications by Khan *et al.* (2006). Schmidt *et al.* (2016) reviewed art-based material
72 editing methods that discount the laws of physics when necessary to achieve the desired
73 appearance. This is the case for, for instance, the artist-friendly hair rendering system
74 developed by Sadeghi *et al.* (2010). They proposed an intuitive hair shader method based on
75 visual cues whose color, shape or position can be manipulated separately, rather than relying
76 on intrinsic physical parameters, like the refractive index, that affect the whole final appearance
77 in unpredictable ways. Bousseau (2015) reported that artistic principles and image shortcuts
78 can vividly represent the appearance of materials in computer graphics, optimizing the time-
79 consuming task of rendering algorithms. Convincing (but not necessarily physically realistic)
80 rendering of fruits and vegetables finds a wide range of applications, from movies and
81 animations (Cho *et al.*, 2007), to virtual reality experiments for food loss reduction (Verhulst
82 *et al.*, 2017).

83

84 1.1. *The Pictorial Recipe for Grapes in “The Big World Painted Small”*

85 While the number of perceptual experiments using paintings as stimuli is limited, the use of art
86 historical writings in material perception science is virtually nonexistent. Lehmann *et al.* (2005)
87 investigated the texture of trees and found that the attributes that best describe the appearance
88 of foliage were already noted by Leonardo da Vinci in his *Trattato della pittura*. Written
89 sources are used in technical art history to shed light on the painters’ practices (Lehmann, 2007;
90 Smith & Beentjes, 2010), and to analyze and reconstruct the artworks (Dietemann *et al.*, 2014;
91 Stols-Witlox, 2017). As such, they can serve as complementary information to disclose the
92 perceptual knowledge inherent of paintings. In contradistinction, understanding the
93 mechanisms behind our perception of paintings can help to systematically describe paintings.
94 The depiction of surfaces and materials during the 17th century was determined by workshop
95 traditions and by the standardization of recipes (Wiersma, 2019). For example, the method for
96 painting grapes deployed by Jan Davidsz. de Heem is similar to the recipe given by Beurs in
97 the art treatise *The big world painted small* from 1692 (Wallert, 1999, 2012; De Keyser *et al.*,
98 2017). This treatise is a compilation of color recipes for oil painting, a recapitulation of 17th

99 century practice. It describes the best choice of color (pigment) combinations for the defining
100 visible properties of several phenomena, objects and beings.

101 Recipes for objects and edibles that occur in still-life paintings received most attention in the
102 treatise. The recipe for grapes is one of the most extensive in the book; it requires nine to ten
103 steps, depending on the color of the bunch. When describing plums, berries and even lemons,
104 Beurs (indirectly) refers to how the translucent pulp of the grape is depicted, treating this fruit
105 recipe as the basis for many others. Given the number of surface effects and material properties
106 grapes display, this makes sense. Grapes have a multilayered structure (Fig. 1), so the
107 relationship between the optical properties of glossiness, translucency and bloom can be
108 complex and not easily predictable. The skin covers the pulp, which is made of cells containing
109 the juice, and comprehends a vascular system for transportation of water and nutrients, and the
110 seeds. The skin is naturally covered with bloom, that (partly) diffusely reflects light hindering
111 the process of subsurface scattering and the specular reflections. However, the influence of
112 bloom on translucency and glossiness is not straightforward, since the bloom can be unevenly
113 spread over the surface and it can have varying thickness. The process of subsurface scattering
114 is further complicated by the heterogeneous internal structure of the grapes, adding to the
115 complexity of the grapes' appearance.



116
117 Figure 1. Schematic representation of the multilayered structure of a grape (adapted from an
118 illustration by Mariana Ruiz Villarreal, released to the public domain).

119
120 The recipe for white grapes is as follows: (Lehmann and Stumpel, in press; Beurs, book 5,
121 chapter 1):

122 “White grapes are laid in with English ash [a greyish blue], yellow lake [a translucent
123 bright yellow paint], and white for the lit side. But for the shadows, ash, yellow lake,
124 and black have to do the work. The reflections however, require only a little ash but
125 somewhat more yellow lake.

126 After white grapes have been painted in this way the bloom can be created with
127 ultramarine and white, or with a little lake mixed into a white oil, which is scumbled
128 over the grapes. But to render the bloom in shadows, black, lake, and white are needed.
129 Once all this has been done, the grapes have to be given a sheen on the lit side (where
130 there is no bloom) with white that is gently blended in, and the reflections glazed with
131 only yellow lake, as the occasion demands.

132 But the seeds in the grapes, which shine through in the ripe ones as they are usually
133 painted, must not be forgotten. These are made visible by mixing light ochre with a
134 little ash and white into the yellow lake, and for the shadows, black.”

135 The recipe (Beurs, 1692; Lehmann and Stumpel, in press) starts with instructions to paint the
136 lit and shaded side of the grapes, providing the first impression of their three-dimensional shape
137 (Metzger, 1936). The following step is to render the internal reflections along the edges of the
138 grapes, a cue of the permeability to light which provides the translucent look. When the paint
139 is dry, the bloom layer is scumbled on top, not too opaque, following a seemingly random
140 design per grape to keep the translucent peel visible here and there and apt for highlights - the
141 next step. Highlights are the basic visual cues for glossiness (Beck & Prazdny, 1981;
142 Berzhanskaya *et al.*, 2005). A glaze deepens and saturates the pulp's shadow color where the
143 edge reflections are visible. The glaze is made using a translucent pigment and a fairly large
144 amount of binding medium (Bol, 2012). Last in the recipe, the impression of a seed within the
145 pulp is given by defining part of its shape. A visible seed is a further indication of the
146 translucent property of the grapes.

147 In this discussion it is important to distinguish between the physical properties of materials,
148 lighting and shape, their depiction, and their perceptions. These three domains must be
149 systematically related, but their mutual relationships do not have to be dictated by physics in
150 the sense that perceived physical realism can only be attained by physically realistic rendering.
151 Perceived physical realism is a perceptual entity and therefore determined by perception or
152 intelligent interpretations. Therefore, ‘physical realism’ is replaced by ‘convincingness’ in this
153 paper, to clearly distinguish it as a perceptual attribute. In painting, it needs understanding of
154 which key image features trigger certain perceptions. The aim of this paper is to understand
155 which features those are for grapes, and how those are related to the perceived material
156 attributes prescribed by Beurs to paint a convincing bunch of grapes (1692; Lehmann and
157 Stumpel, in press).

158

159 **2. Methods**

160 We investigated whether Beurs' material attributes explain convincingsness of grapes via three
161 rating experiments. We tested the perception of convincingsness, three-dimensionality,
162 glossiness, translucency, and bloom for images of 17th century paintings in experiment 1, and
163 for optical mixtures of layers obtained reproducing one of the 17th century paintings in
164 experiment 2. In (control) experiment 3, only the convincingsness of the 17th century paintings
165 was rated. These data were correlated to the convincingsness ratings of experiment 1 to test if
166 raters, provided and not provided with the material attributes that should explain
167 convincingsness, agreed on how convincing the painted grapes looked.

168

169 *2.1. Participants*

170 Different groups of observers took part in each experiment. Two groups of nine, and a group
171 of ten naïve observers, with normal or corrected vision, participated in experiments 1, 2 and 3
172 respectively. They provided written consent prior to the experiment and received a financial
173 compensation. The experiments were conducted in agreement with the Declaration of Helsinki
174 and approved by the Human Research Ethics Committee of the Delft University of Technology.

175

176 *2.2. Stimuli*

177 *2.2.1. Experiments 1 and 3*

178 In experiments 1 and 3, we used 78 high-resolution digital images of 17th century paintings,
179 downloaded from the online repositories of several museums³. The stimuli were presented as
180 squared cut-outs containing the target bunch of grapes (Fig. 2).



181

³ A numbered list of all the squared cut-outs used in the rating experiments can be found in the supplementary material. Each image in the list has an embedded link to the relative museum repository website, where the original images can be found.

182 Figure 2. Example of a stimulus presentation, as squared cut-out around the target bunch of
183 grapes. *Still Life with Fruit, Fish and a Nest*, Abraham Mignon (1675), oil on canvas.
184 Downloaded from the online repository of the National Gallery of Art, Washington, DC, USA.
185

186 2.2.2. Experiment 2

187 A bunch of grapes painted by Jan de Heem (Fig. 3), judged among the most convincing in
188 experiment 1 and 3, was reconstructed according to Beurs' recipe, to make the stimuli for
189 experiment 2. The pictorial procedure of De Heem, especially for grapes, was shown to match
190 rather well the recipe of Beurs via scientific analysis of his paintings (Wallert, 1999, 2012; De
191 Keyser *et al.*, 2017). Hence, the second author, who is also an experienced painter,
192 implemented Beurs' procedure in a reconstruction. The bunch was painted on fine linen,
193 prepared with a colored ground following Beurs': a mixture of umber and white was applied
194 by hand in several layers. This is not how De Heem prepared his canvas: there, a grey or grey-
195 brown was applied on top of a red ochre. Since the laboratory where the painting was made
196 was not equipped with a fume hood, no historical pigments were used, but modern tube paints.
197 For the yellow glaze, boiled linseed oil was added to a bit of bright yellow tube paint. The
198 colors were selected to match the paints mentioned in Beurs' text visually.
199 We digitized the reconstruction process to access images of the painting layers, corresponding
200 to the pictorial cues given in the recipe.

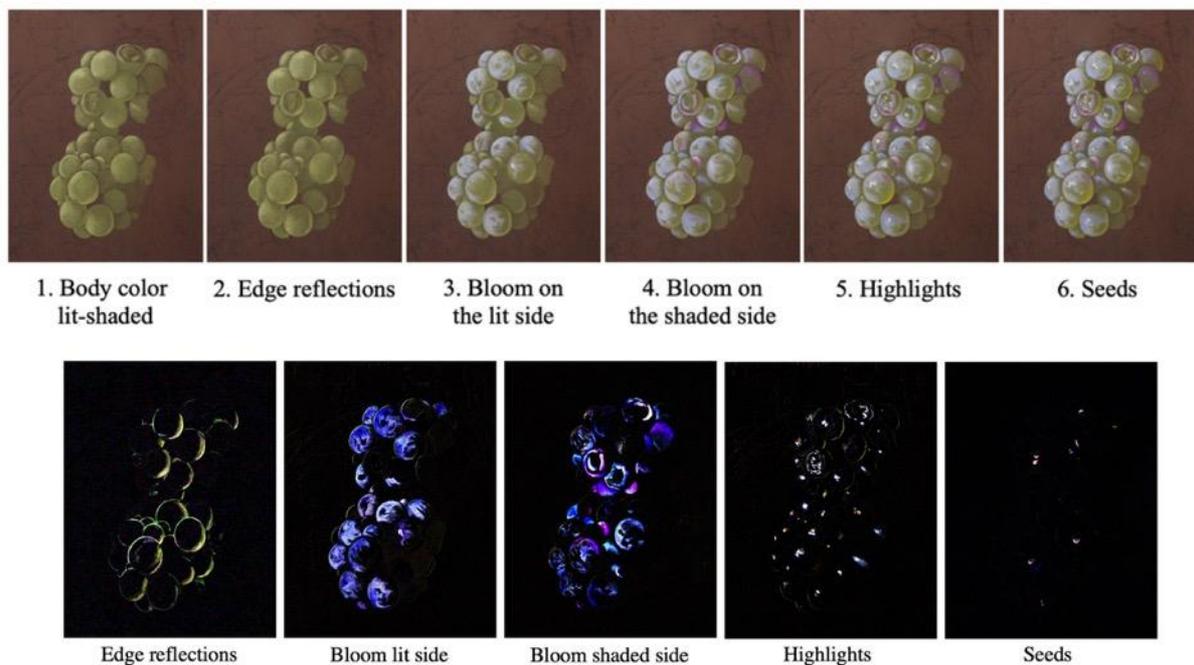


201
202 Figure 3. Bunch of grapes representing Beurs' recipe, which formed the example for the
203 reconstruction and stimuli of experiment 2. *Garland of Fruits and Flowers*, Jan Davidsz. de
204 Heem (probably 1650-1660), oil on canvas. Downloaded from the online repository of the
205 Mauritshuis, The Hague, The Netherlands.
206

207 The painting reconstruction and its digitization were carried out in a darkened room with no
208 windows to ensure a constant lighting. The only light source present in the room was a

209 professional studio LED lamp, a Rotolight ANOVA HD eco flood (color temperature=5000
 210 K). All the photos, for a total of 1124, were taken with a camera Canon 5D Mark II (shutter
 211 speed=1/80, aperture=f/8.0, ISO=500). High resolution images were acquired automatically
 212 every 10 seconds, using the program Canon EOS Utility 3 (Canon Inc., USA).

213 Figure 4 (top) shows the six stages of the reconstruction corresponding to each step given by
 214 Beurs (1692; Lehmann and Stumpel, in press). To generate the stimuli for the experiment we
 215 used the optical mixing procedure (Griffin, 1999; Pont *et al.*, 2012), an image combination
 216 technique that resembles the systematic layering approach of painters (Zhang *et al.*, 2016). The
 217 layers recombined via optical mixing, were obtained by subtracting the first image in Fig. 4
 218 (top) from the second, the second from the third, etc. The resulting layers, carrying the
 219 individual cues, are shown in Fig. 4 (bottom).

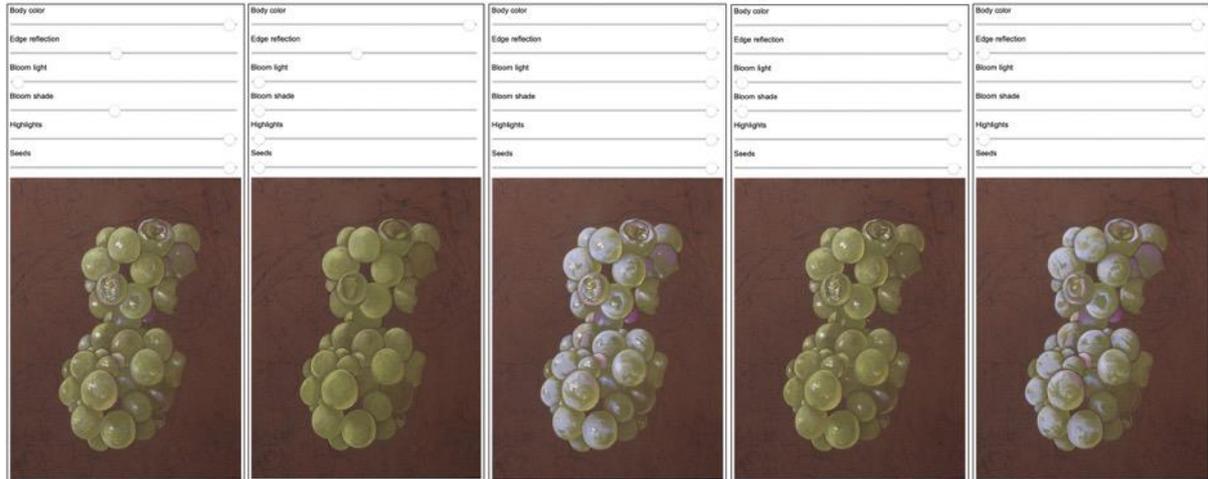


220
 221 Figure 4. Top) sequence of reconstruction steps of the bunch of grapes in *Garland of Fruits*
 222 *and Flowers* according to Beurs' recipe, made by Lisa Wiersma. Each image corresponds to a
 223 step in the recipe. Bottom) layers representing pictorial material cues for edge reflections,
 224 bloom, specular highlights and seeds, obtained from subtraction of the steps in the
 225 reconstruction process.
 226

227 Using the optical mixing interface, we made 162 stimuli⁴. We used the interface to control and
 228 manipulate the weights of each layer, which could be placed anywhere between 0 and 100%.
 229 The stimuli were made via the following combinations of the layers' weights: the first layer,

⁴ The images of the 162 combinations and their corresponding layers' weights are available in the supplementary material.

230 corresponding to the body color, was kept constant at 100%; the layers 2 to 5 (edge reflections,
 231 bloom on the lit and on the shaded side, and highlights) were taken with weights of 0, 50 or
 232 100%; the layer of the seeds was either 0 or 100%. Some examples of the stimuli and their
 233 change in appearance according to the weights of the layers are shown in Fig. 5.



234
 235 Figure 5. Examples of the stimuli obtained with the optical mixing interface by combining
 236 different weights of the layers. From left to right the weights of the layers edge reflections,
 237 bloom on the lit side, bloom on the shaded side, specular highlights and seeds, are:
 238 1) 50%, 0, 50%, 100%, 100%; 2) 50%, 0, 0, 0, 0; 3) 100%, 100%, 100%, 100%, 100%; 4)
 239 100%, 0, 0, 100%, 100%; 5) 0, 100%, 100%, 0, 100%.

241 *2.3. Procedure*

242 The procedure was the same for experiments 1 and 2, with the only difference of the stimuli
 243 presented. Participants were asked to rate on a continuous 7-point scale the five attributes
 244 derived from Beurs: three-dimensionality, translucency, glossiness, bloom and
 245 convincingness. A written definition of each attribute and an explanation of the polarity of the
 246 scale, were provided before starting the experiment. The attributes were defined as follows:

- 247 • Translucency: how translucent do the grapes appear to you? Low values indicate that no
 248 light passes through the grapes and the appearance is opaque; high values indicate that
 249 some light passes through the grapes.
- 250 • Glossiness: how glossy do the grapes appear to you? Low values indicate a matte
 251 appearance; high values indicate a shiny appearance.
- 252 • Bloom: it is the whitish layer covering the surface of the grapes. How much bloom appears
 253 to be on the grapes? Low values mean that there is no bloom at all; high values indicate
 254 that the grapes are completely covered with bloom.
- 255 • Three-dimensionality: how three-dimensional do the grapes look? Low values indicate a
 256 flat appearance; high values indicate that the grapes look three-dimensional.

- 257 • Convincingness: how convincing is the representation of the grapes' appearance? To what
258 extent do you recognize the features that you would expect to see in a real bunch of grapes?
259 Low values mean that the representation is not convincing at all; high values indicate that
260 all the expected features necessary to recognize a real bunch of grapes are present.

261 The understanding of the meaning of translucency, glossiness and bloom was verified with a
262 two-alternative choice test. A pair of photographs of real grapes was shown to the participants
263 to test the three attributes, with one photo having the attribute and one not. Observers were
264 asked to choose which one was more translucent, bloomy or glossier. They were given
265 feedback on the answer, and if they were able to choose the right options they could start the
266 experiment. The question presented on the screen was "How [attribute] is this bunch of grapes
267 on average?". The attributes were rated separately in five blocks, in a random order (between
268 and within each block), resulting in 390 trials per observer for the 78 stimuli of experiment 1,
269 and 810 trials for the 162 stimuli of experiment 2.

270 In experiment 3, participants rated convincingness only, for the same stimuli as in experiment
271 1, on a continuous 7-point scale. The 78 stimuli were rated three times in random order in one
272 block, for a total of 234 trials per observer.

273 The experiments were conducted in a darkened room. The stimuli were presented against a
274 black background, on an EIZO LCD monitor (CG277). Color consistency was ensured by
275 calibrating the monitor before each session, with the software "Color Navigator 6" (EIZO,
276 Japan; version 6.4.18.4; brightness=100 cd/m², color temperature=5500 K). The interfaces of
277 the experiments were programmed in MATLAB R2016b (MathWorks, Natick, MA, USA),
278 using the Psychtoolbox Version 3.0.14 (Brainard, 1997; Pelli, 1997; Kleiner *et al.*, 2007).

279 Prior to the experiments, participants had the possibility to go through all the stimuli in order
280 to get an overview of the stimulus range. No time limit was given to complete the tasks.

281

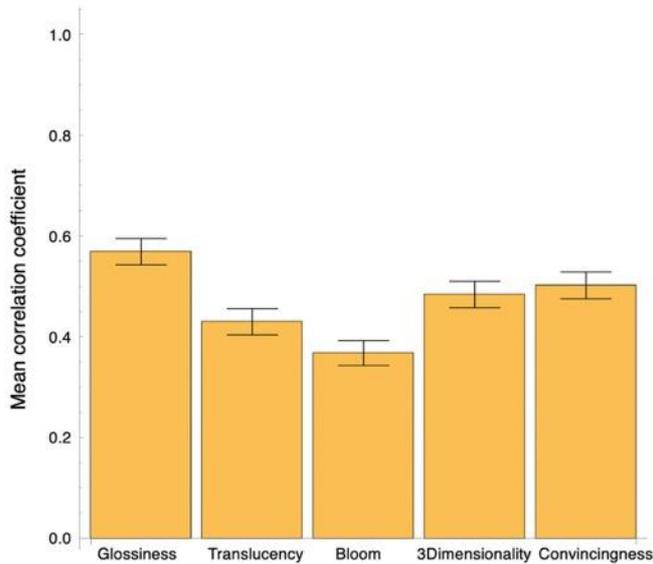
282 **3. Results**

283 *3.1. Consistency between subjects*

284 We checked for the consistency between raters of each experiment. To minimize possible
285 effects of unequal interval judgements, the data of all observers were normalized before
286 averaging. To measure the agreement between observers, the ratings of each participant were
287 correlated with the mean ratings of the other participants.

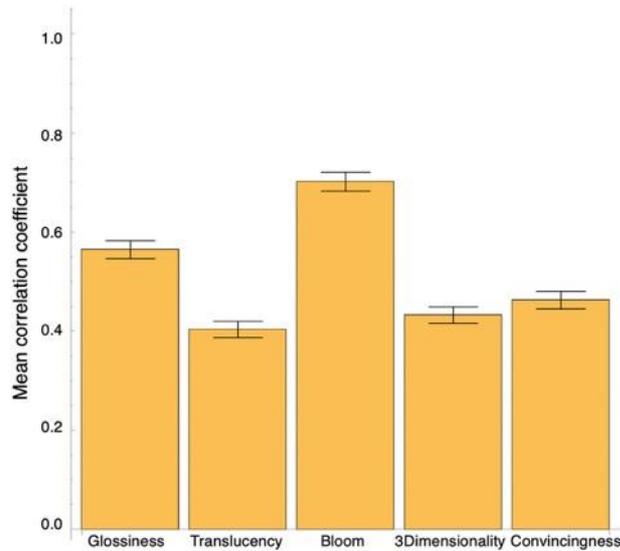
288 For experiment 1, all correlations were positive and significant ($p < 0.001$), ranging from 0.81
289 to 0.52 for glossiness, 0.72 to 0.39 for translucency, 0.63 to 0.37 for bloom, 0.77 to 0.41 for
290 three-dimensionality and 0.71 to 0.48 for convincingness. In Fig. 6 we plotted the mean

291 correlations of the ratings to visualize the dependency of the agreement between participants
292 on the attributes. Participants were most consistent when rating glossiness, and next
293 convincingness and three-dimensionality. The least agreement was found for translucency and
294 bloom.



295
296 Figure 6. Mean correlations of the attributes rated in experiment 1. The error bars indicate the
297 standard error of the mean.
298

299 For experiment 2, the correlations were all positive and significant ($p < 0.001$), ranging from
300 0.82 to 0.39 for glossiness, 0.72 to 0.30 for translucency, 0.87 to 0.62 for bloom, 0.76 to 0.36
301 for three-dimensionality and 0.77 to 0.46 for convincingness. In Fig. 7, the mean correlations
302 of the ratings for each attribute are plotted. The inter-rater agreement again depended on the
303 attribute rated. To the contrary of what we found for experiment 1, people agreed most on the
304 rating of bloom. The order of the other mean correlations was the same as in experiment 1, and
305 the attribute translucency was rated again less consistently across participants. Overall the
306 agreement on convincingness was somewhat lower than in experiment 1.



307

308 Figure 7. Mean correlations of the attributes rated in experiment 2. The error bars indicate the
 309 standard error of the mean.

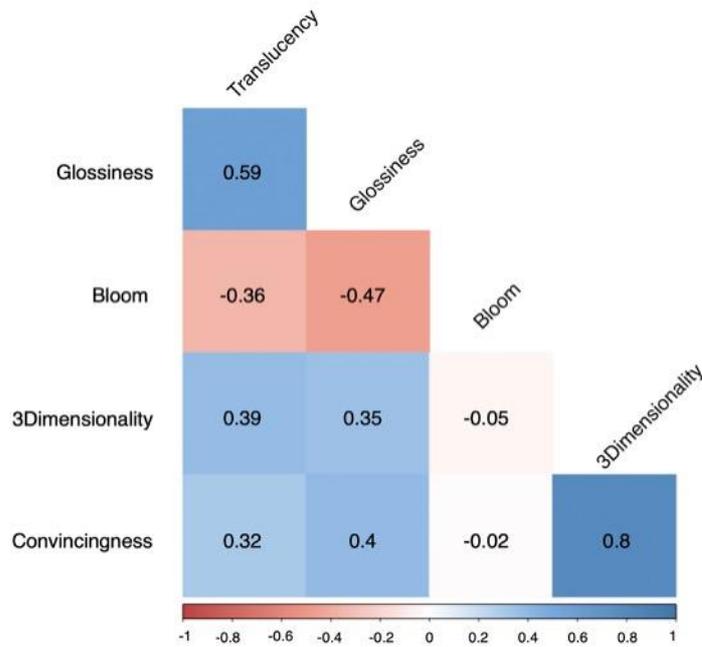
310

311 The inter-rater agreement was calculated also for experiment 3. In this experiment participants
 312 were asked to rate convincingness three times per stimulus. We took the median of the three
 313 repetitions to account for potential outliers, and then calculated the correlations between
 314 observers. All correlations were positive and significant ($p < 0.001$) ranging from 0.85 to 0.53.
 315 The mean intra-rater correlations ranged between 0.8 and 0.48 ($p < 0.001$). The high agreement
 316 between and within subjects suggests that convincingness perception was consistent and stable.

317

318 3.2. Convincingness Perception Explained by Beurs' Recipe

319 In experiment 1, convincingness was highly correlated with three-dimensionality, it was
 320 moderately but significantly correlated with glossiness and translucency, and it showed no
 321 correlation with bloom (Fig. 8).



322

323 Figure 8. Correlation matrix of the mean ratings of the attributes in experiment 1. Each cell
 324 reports the value of the non-partial correlation coefficient.

325

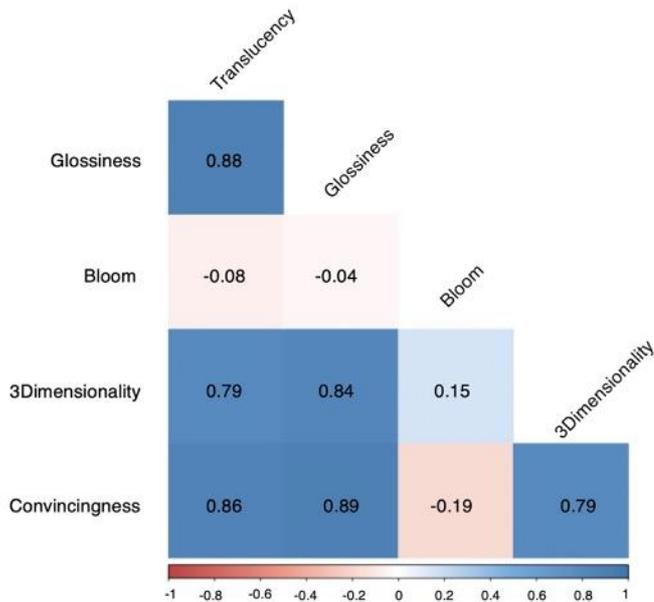
326 To predict perceived convincingness from the attributes' ratings, we used multiple linear
 327 regression. The best fitting model (equation 1) carries only glossiness and three-dimensionality
 328 as significant predictors. This model explains 66% of the variance of perceived convincingness.

329
$$\text{Convincingness} = 0.01 + 0.1 \text{Glossiness} + 0.8 \text{ThreeD} \quad (1)$$

330 However, the semi-partial correlation between convincingness and glossiness is 0.065,
 331 meaning that the term glossiness in the model does not explain any additional variance of
 332 convincingness above what is already explained by three-dimensionality. The contribution of
 333 glossiness, which appears to be redundant, can be deleted. The best fitting model for
 334 convincingness of the 'average' bunch of grapes has only three-dimensionality as significant
 335 predictor (equation 2), with an explained variance of 65%.

336
$$\text{Convincingness} = 0.04 + 0.84 \text{ThreeD} \quad (2)$$

337 In experiment 2, convincingness was highly and positively correlated with glossiness,
 338 translucency and three-dimensionality, and negatively with bloom (Fig. 9).



339

340 Figure 9. Correlation matrix of the mean ratings of the attributes in experiment 2. Each cell
 341 reports the value of the non-partial correlation coefficient.

342

343 A multiple linear regression of the rated attributes resulted in the best fitting model carrying all
 344 the attributes as significant predictors of perceived convincingness (equation 3). The variance
 345 explained by this model is $r^2 = 84\%$.

346
$$\text{Convincingness} = 0.07 + 0.3 \text{ThreeD} - 0.14 \text{Bloom} + 0.24 \text{Translucency} + 0.4 \text{Gloss} \quad (3)$$

347

348 3.3. Pictorial Cues for Convincingness

349 We found that for the bunch of grapes reproduced in experiment 2, convincingness on average
 350 was related to all the attributes. Now we want to know which combinations of pictorial cues
 351 produced the most and the least convincing representations of the bunch. By manipulating the
 352 weights of the layers we could control for the presence of the cues in the images.

353 The weights of the layers' (edge reflections, bloom on the lit side, bloom on the shaded side,
 354 specular highlights and seeds) combinations for the least and most convincing grapes on
 355 average were (50%, 0, 0, 0, 0) and (50%, 0, 50%, 100%, 100%), respectively. The
 356 corresponding images are shown in Fig. 5 (the first two images from the left).

357 The least convincing bunch had (excluding the base) none of the layers and related cues of the
 358 material properties given by Beurs (1692; Lehmann and Stumpel, in press). The only exception
 359 was the weight of the edge reflections layer, being 50% instead of 0. However, a T-test showed
 360 that for the bunch perceived to be least convincing the convincingness rating was not
 361 significantly different ($p > 0.05$) from that of the bunch having all layers set to 0. The most
 362 convincing bunch instead, presented all the prescribed layers except for the bloom. Following

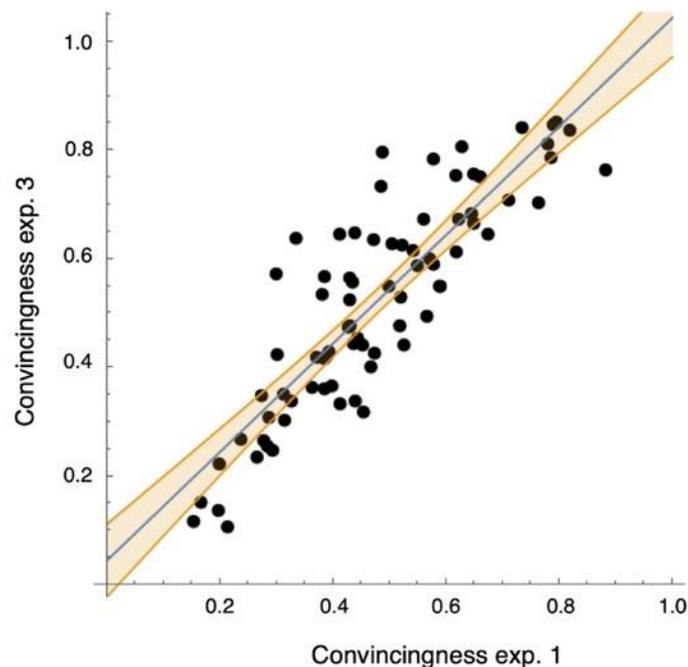
363 Beurs, we expected the image with all the layers set to 100% (see Fig. 5, third image) to be the
364 most convincing, but a T-test showed that those two images were significantly different
365 ($p<0.01$) in perceived convincingness.

366 The weights of the pictorial cues were also correlated to the material properties that they were
367 supposed to trigger. The weights of the layers bloom on the lit side and bloom on the shaded
368 side had respectively $r=0.92$ ($p<0.001$) and $r=0.33$ ($p<0.001$) with perceived bloom. The
369 weights of the highlights' layer correlated highly and significantly both with glossiness
370 ($r=0.94$, $p<0.001$) and translucency perception ($r=0.87$, $p<0.001$). The weights of the edge
371 reflections layer had a moderate but significant positive correlation with translucency ($r=0.19$,
372 $p<0.001$).

373

374 3.4. Correlation between Convincingness Ratings in Experiment 1 and 3

375 To test the assumption that convincingness was judged consistently, regardless the amount of
376 information given or actively directing attention towards certain aspects, we plotted the
377 correlation between the average ratings of experiments 1 and 3, i.e. with and without specifying
378 the material attributes (Fig. 10).



379

380 Figure 10. Scatterplot of the correlation between the average convincingness ratings of
381 experiment 1 and of experiment 3. $r=0.87$, $p<0.001$; the area around the fit line represents the
382 95% confidence interval.

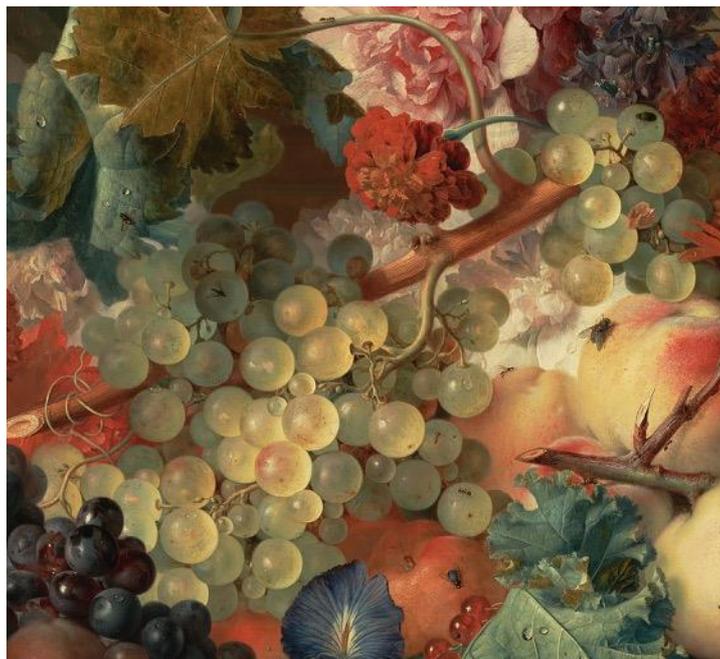
383

384 The correlation coefficient between the ratings was high, positive and significant ($r=0.87$,
385 $p<0.001$). However, when comparing the Cronbach's alpha values of the two experiments (0.98
386 for experiment 1 and 0.91 for experiment 3) with a T-test, we found a significant difference
387 between the two values ($p<0.05$). This suggests that participants in experiment 1 were more
388 consistent with each other when rating convincingness compared to participants of experiment
389 3.

390

391 **4. Discussion**

392 The order of the mean correlations of the attributes in experiment 1 and 2 was the same except
393 for bloom. Bloom was perceived least consistently across subjects in experiment 1 (Fig. 6), but
394 it had the most agreement in experiment 2 (Fig. 7). To the contrary of experiment 1, the stimuli
395 of experiment 2 represented variations of the same bunch of grapes, with a clear depiction of
396 the bloom which made it easier to interpret it in a highly consistent way. This was confirmed
397 by the high correlation between bloom perception and the weights of the bloom layer in
398 experiment 2, indicating that the bloom cue was a clear trigger of bloom perception for the
399 reproduced bunch of grapes. However, the bloom cue might have been less obvious in the
400 stimuli of experiment 1, probably due to the different painting techniques and the diverse
401 variety of depicted grapes. This could result in different styles to render the bloom layer, which
402 may have been perceived as a diffuse reflection when applied thinly, rather than something
403 covering the surface, and vice versa. This was maybe the case for the bunch shown in Fig. 11,
404 whose bloom perception caused the most disagreement.



405

406 Figure 11. Stimulus whose bloom perception was rated the least consistently in experiment 1.
407 *Fruit Piece*, Jan van Huysum (1722), oil on panel. Downloaded from the online repository of
408 the J. Paul Getty Museum, Los Angeles.

409

410 Translucency was perceived the second least consistently in experiment 1 (Fig. 6) and the least
411 in experiment 2 (Fig. 7). The optical phenomenon that elicits translucency is subsurface
412 scattering, i.e. light enters a body, it is partly absorbed and partly scattered within the body,
413 and it reemerges at different locations of the surface. The physics of translucency is well-
414 known, but the visual cues that trigger its perception are less well understood (but see Fleming
415 & Bühlhoff, 2005). Koenderink and Van Doorn (2011) investigated the shape from shading
416 theory for translucent objects and concluded that determining general laws to explain the
417 appearance of translucent objects is far from trivial, given that it depends on illumination and
418 viewing directions and on the object's shape. Since the appearance of translucent objects is
419 dependent on so many factors, it varies enormously in ecologically valid conditions, which
420 might explain the relatively low consistency found in our experiments.

421 On the other hand, the agreement between participants on glossiness was the highest in
422 experiment 1 (Fig. 6) and the second highest in experiment 2 (Fig. 7). In case of experiment 2,
423 the high agreement can be easily explained by the highlight cue, whether it was present or
424 absent from the layers' combinations. In experiment 1, the high agreement shows that
425 participants were relying on a common set of cues to make their judgements. In the stimuli of
426 experiment 1, the way of rendering the highlights on the grapes was dependent on the personal
427 style of the painter. Differences in the application of the brushstrokes, e.g. fine and invisible or
428 rough and discernible, could have affected the perceived magnitude of glossiness, if people
429 were basing their judgements on the realism of the highlights. In another study (Di Cicco,
430 Wijntjes & Pont, 2019), we found the main predictor of glossiness perception to be the contrast
431 of the highlights, followed by their blurriness, despite how realistically the highlights were
432 depicted. An example is shown in Fig. 12. The bunch on the left was perceived to be
433 significantly glossier ($p < 0.05$) than the one on the right, even though its highlights look poorly
434 realistic, and are recognizable as white dubs of paint, but with high contrast and sharp
435 nonetheless.



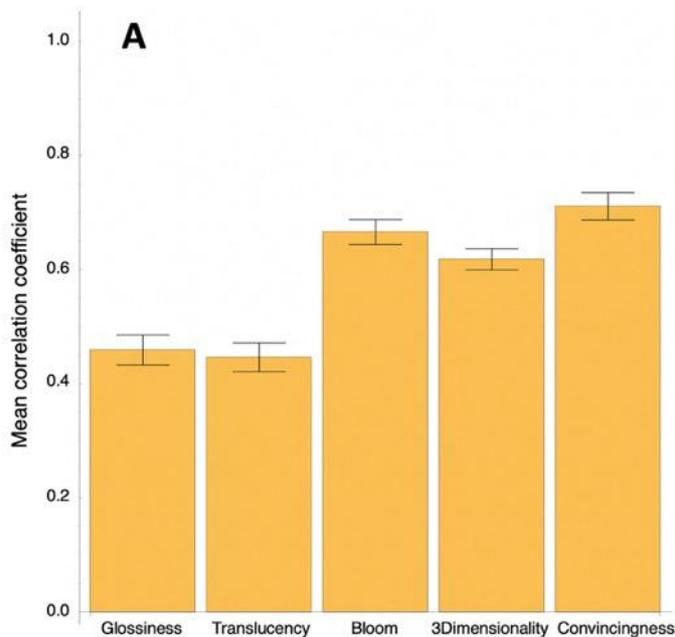
436

437 Figure 12. Two stimuli showing that glossiness perception was dependent mostly on the
438 contrast and sharpness of the highlights rather than on how realistically the highlights were
439 depicted. The bunch on the left was perceived as glossier than the one on the right. Left) *Still*
440 *Life with Silver-gilt Bekerschroef with Roemer*, Abraham Hendricksz. van Beyeren (1640-
441 1670), oil on panel. Downloaded from the online repository of the Rijksmuseum, Amsterdam.
442 Right) *Garland of Fruits and Flowers*, Jan Davidsz. de Heem (probably 1650-1660), oil on
443 canvas. Downloaded from the online repository of the Mauritshuis, The Hague.
444

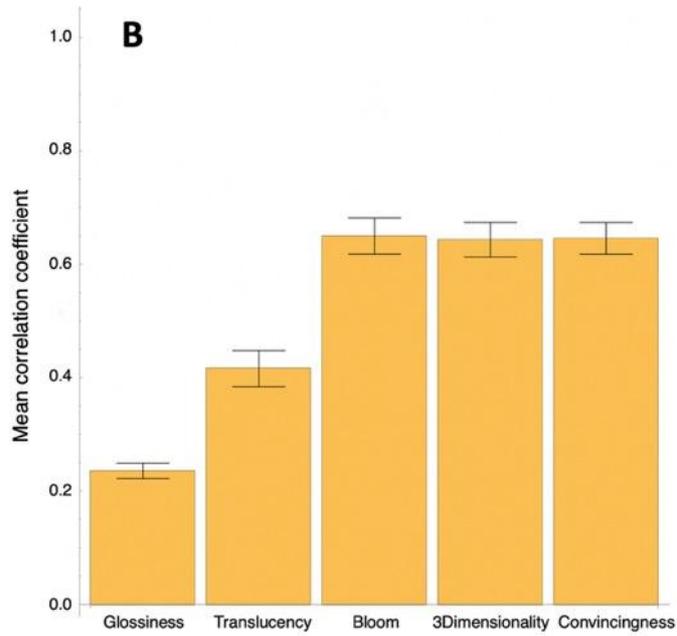
445 The agreement was medium on the perception of three-dimensionality in experiment 1 (Fig.
446 6). In this case, it is possible that the realism of the 3D depiction was confounded with the
447 magnitude of the perceived depth. An increase in the magnitude of depth perception is known
448 to be associated with increased perception of realism of three-dimensionality (Ames, 1925;
449 Koenderink, Van Doorn, & Kappers, 1994), but the latter also depends on the precision of
450 depth representation and perception (Hibbard, Haines & Hornsey, 2017), which might cause
451 inconsistencies.

452 To test whether Beurs' attributes explained convincingness perception of grapes, we performed
453 multiple linear regressions of the ratings, both from experiments 1 and 2. For experiment 1, we
454 found that three-dimensionality was the only significant predictor for perceived
455 convincingness (equation 2). In real life grapes are three-dimensional, providing a
456 straightforward explanation for the fundamental role of three-dimensionality in convincingness
457 perception. However, a further explanation for the high correlation between three-
458 dimensionality and convincingness could be ascribable to a confounding effect of the realism
459 of the 3D depiction being rated instead of its magnitude. The material properties, translucency,
460 bloom and glossiness, could not be encompassed in a single regression model with defined
461 weights that could fit each and every bunch of grapes. Due to the wide variety of grapes, the

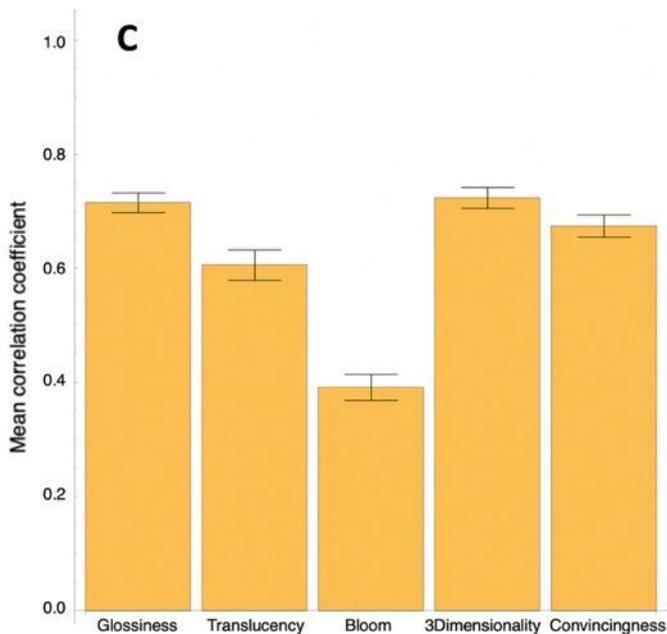
462 best material attributes' combination needs to be tailored on the single case. Figure 13 shows
463 three examples extracted from the 15% most convincing grapes of experiment 1. The bar charts
464 of the average ratings, paired with the corresponding stimulus, show very different patterns in
465 the material attributes, all leading to a judged to be convincing appearance. Note that, even
466 though on average we found convincingness to be positively correlated with glossiness and
467 translucency (Fig. 8), this does not imply that these material properties should be increased to
468 their maximum in order to trigger the most convincing appearance. We could not define the
469 appropriate amounts of glossiness, translucency and bloom, we could just recognize, as Beurs
470 also did in his recipe (1692; Lehmann and Stumpel, in press), that grapes can show all these
471 optical interactions, but the weights of their combination for the most convincing result is left
472 to decide to everybody's own "schema" (Gombrich, 1960) of grapes.
473



474



475



476

477 Figure 13. Mean ratings of the attributes rated in experiment 1 for three of the 15% most
 478 convincing stimuli. The error bars indicate the standard error of the mean. A) *Marble Bust*
 479 *surrounded by a Festoon of Fruit*, Jan Frans van Son (1680-1718), oil on canvas; B) *Still Life*
 480 *with Flowers and Fruit*, Jan van Huysum (1721), oil on panel; C) *Still Life with Fruit and a*
 481 *Lobster*, Jan Davidsz. de Heem (1640-1700), oil on canvas. Downloaded from the online
 482 repository of the Rijksmuseum, Amsterdam.
 483

484 The convincingness of the bunch of grapes reconstruction tested in experiment 2, was best
 485 predicted by all the attributes (equation 3), even though the bloom had a more nuanced
 486 contribution compared to Beurs' instructions – the most convincing grapes were found to have
 487 no bloom on the lit side and 50% on the shaded side. The bloom layer naturally occurs on

488 grapes, and it is even considered a parameter for postharvest fruit quality measurement
489 (Mukhtar *et al.*, 2014). However, the presence of bloom on the surface of the grapes often lead
490 to a negative impression of the naturalness and quality of the fruit (Ma *et al.*, 2016). To meet
491 consumers' expectations, grapes are usually sold polished in supermarkets, reducing our
492 interaction and association of bloom with grapes. Participants may have also not associated
493 bloom with convincingness because the bunch in the reconstruction was painted out of context.
494 It was placed isolated against an umber ground, which may have overdone the visual effect of
495 the cues, especially the bloom. In future reconstructions, we intend to include (part of) the
496 background so as to avoid this possibility. Furthermore, it might be possible that the bloom
497 layer was simply painted too thick in the reconstruction.

498 We further studied the relationship of Beurs' pictorial cues with perception of convincingness
499 and the material attributes, in experiment 2. The layers' combination perceived least
500 convincing implicitly complied with Beurs' prescription given that they were all set to 0, or it
501 was not significantly different from the one with all the layers set to 0. The only slight exception
502 concerned the weight of the edge reflections layer. This might be due to the fact that during the
503 painting of the first step of the recipe, a light part was already laid down along the edge of some
504 of the berries as preparation for the second step, i.e. the application of the edge reflections. The
505 colors prescribed to paint the lit side and the reflections are almost the same. Thus, it could be
506 visually misleading as if also with weight zero of the edge reflections layer, the reflections
507 were already there; and the difference between 0 and 50% is rather subtle (Fig. 14).



508
509 Figure 14. The three weights of the edge reflections layer: left 0%, center 50%, right 100%.
510

511 The most convincing combination had all the layers except bloom, confirming the result of the
512 predictive model. Its convincingness rating was significantly different from the image with all

513 the layers set to 1, which according to Beurs should result in the most convincing appearance.
514 Beurs' recipe, though, is not a strict set of rules and there is no definition for how the weights
515 of the layers should be distributed to get the optimal result, leaving room to the artist's personal
516 interpretation. Additionally, as discussed above, the effect of the bloom cue may have been
517 exaggerated by the lack of context and background or too thick painting.

518 We tested the assumption that convincingness was judged consistently despite the amount of
519 information given and attentional focus on specific aspects. In experiment 3, the observers were
520 not explicitly attending our candidate attributes next to convincingness, but we still found high
521 correlation with convincingness ratings of experiment 1 (Fig. 10). Therefore, we assume that
522 their judgements were based on similar features. An interesting exception is the bunch shown
523 in Fig. 11, which was rated moderately convincing in experiment 1 but highly convincing in
524 experiment 3. As already noticed, this bunch caused the most disagreement on the perception
525 of bloom in experiment 1. When the patina on the surface of the grapes was identified as bloom,
526 the perception of convincingness dropped, contributing negatively to the overall mean
527 convincingness which resulted to be moderate. In experiment 3, the same bunch was perceived
528 to be highly convincing probably because participants were not questioning the nature of the
529 haziness of these grapes, since they were not instructed to look for bloom. The Cronbach's
530 alpha values of perceived convincingness in both experiments were above 0.9, demonstrating
531 the high inter-rater agreement, but these values were also significantly different. Participants
532 of experiment 1 were more consistent with each other than participants of experiment 3.
533 Actively looking for the material attributes in experiment 1 may have made it easier for
534 participants to judge convincingness, probably due to a process of perceptual learning and
535 selective attention for the relevant cues (Goldstone, 1998).

536

537 **5. Conclusions**

538 In the present study we aimed to determine which properties, among the ones prescribed by
539 Beurs in his recipe, are relevant for a convincing depiction of grapes.

540 The prototype of 'convincing grapes' does not exist. The material properties prescribed by
541 Beurs present a wide range of combinations that can lead to convincing appearances. We have
542 shown that convincingness of grapes painted throughout the 17th century by different artists,
543 was predicted by three-dimensionality only; whereas the influence of glossiness, translucency
544 and bloom was case-dependent. The 17th century workshop traditions and recipes thus show
545 more variability than standardization for grapes. However, when we considered only one bunch
546 of grapes, all the attributes prescribed by Beurs were predictors of convincingness, with bloom

547 being a negative predictor. This was contrary to what we expected, but likely ascribable to a
548 limitation of our stimuli. We showed that people judged convincingness consistently, but they
549 tended to agree more when also the material attributes were provided. This might be due to
550 processes involving more understanding and attention for the pictorial cues with regard to the
551 material. Beurs grasped the basic optical interactions of grapes with light and translated them
552 into those effective pictorial cues. Disclosing and making explicit the pictorial cues and the
553 visual dimensions along which perceptual convincingness was achieved by painters, is an
554 important contribution not only for vision science and art history, but also for the field of
555 computer rendering. We have shown that research on material perception can benefit from the
556 study of art historical writings and from the body of 17th century naturalistic paintings.

557

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563

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